

# Credit Horizons

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## Abstract

Why do firms borrow largely against near-term revenues? Does this mean they are unable to raise much funding against the long-term horizon? In this paper, we develop a model of credit horizons. A question of particular concern to us is whether persistently low interest rates can stifle aggregate investment and growth. With this in mind, our model is of a small open economy where the world interest rate is taken to be exogenous. We show that a permanent fall in the interest rate can reduce aggregate investment and growth, and even lead to a drop in the welfare of everyone: a Pareto deterioration. We use our framework to examine how credit horizons interact with firm dynamics and the evolution of productivity.

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# 1 Introduction

When financing long-term capital investment, entrepreneurs raise external funds either against collateral assets such as plant and buildings, or against future revenues. If the latter, lending is typically supported by near-term revenues: entrepreneurs borrow largely against, say, the first few years of their future income stream, even though investment may be of longer duration. Why? Is it that they are unable to borrow much against the long-term horizon?<sup>1</sup>

In this paper, we develop a model of credit horizons. A question of particular concern to us is whether persistently low real interest rates can stifle aggregate investment and growth. The question is motivated by Japan, where the economy struggles to regain robust growth despite interest rates having been close to zero for over two decades. Recently, this has become a concern for other developed economies too. With this in mind, we model a small open economy where the world interest rate is taken to be exogenous.

We also use our framework to examine how credit horizons interact with firm dynamics – more specifically, plant dynamics – and the evolution of productivity.

To get a flavour of our model, think of an engineer-cum-entrepreneur, Emma, raising funds to invest in plant within a building. For our purposes, it does not matter whether the building is leased long-term or purchased outright. The critical thing is that there will be an ongoing flow of fixed costs that will have to be paid to maintain production in the long run – either rent on the building or the opportunity cost of owning the building. There is no obstacle to Emma raising funds against the plant: this can be sold at the time of investment. What cannot be sold is Emma’s engineering expertise, her human capital, which is acquired through learning by doing associated with her gross investment.

A saver, Sam, who buys the plant, together with an obligation to pay the flow of fixed costs, will subsequently need engineers’ expertise to maintain the

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<sup>1</sup>Lian and Ma (2020) examine firm-level data of US non-financial corporations to document that approximately 80% of corporate borrowing is backed by future cash flow and only 20% by collateral assets. They further examine debt covenants to find that, at the 25 percentile, the cash-flow-based debt is restricted by 3 years’ worth of EBITDA (earnings before interest, taxes, depreciation and amortization) and, at the 75 percentile, by 4.5 years’ worth. Drechsel (2020) also documents that the majority of corporate borrowing is against EBITDA rather than assets.

productivity. Without adequate maintenance by engineers, the productivity of his plant would slowly deteriorate. We assume a form of ‘roundabout’ technology, inspired by Böhm-Bawerk (1889): we suppose that tomorrow’s plant productivity is a function of both today’s productivity and today’s engineering input. Hence, although the present productivity is historically given, the long-run future productivity will mostly depend upon the cumulative effort of engineers.

Because there is no specificity of match between plant and engineers, we allow for an ex post competitive market in which plant owners hire the maintenance services of engineers. Thus Emma’s share of ex post surplus is determined through competition. Each day, either Sam or some other plant owner pays Emma her forward-looking marginal product, her contribution to future productivity.<sup>2</sup>

A primary concern for Emma is: How much funding can she raise from savers like Sam at the time of investment? That is, her borrowing capacity is the amount Sam is willing pay per unit of new plant, which in turn depends on Sam’s assessment of his share of the future surplus from that plant, net of the fixed costs. The scale of Emma’s investment will be given by a critical ratio (familiar from many models of investment under financing constraints): namely, her net worth divided by the downpayment needed – unit investment cost minus borrowing capacity.

The key insight is that the fraction of plant productivity attributable to engineers’ *cumulative* maintenance rises with the age of plant, and engineers cannot precommit to work for less than their forward-looking marginal product. Concomitantly, the engineers’ share of gross return from the plant rises, the owner’s (Sam’s) share falls through time; and the price of new plant – Emma’s borrowing capacity – is largely governed by revenues in the *near horizon*.

What happens if real interest rate  $R$  falls permanently? For Sam, there is a duration gap: his share of gross revenue is predominantly near term, while his obligation to pay the fixed costs of the building is long term. When  $R$  is lower, because the present value of his long-term obligations increases pro-

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<sup>2</sup>Emma cannot commit ex ante to supply her maintenance services for less than the ex post market rate. This form of constraint – our sole departure from the Arrow-Debreu model – is sometimes called a *non-exclusivity constraint*. See, for example, Allen (1985), Townsend (1989), Cole and Kocherlakota (2001) and Attar, Mariotti and Salanie (2011).

Alternatively, Emma and Sam might engage in bilateral bargaining ex post – our findings would be broadly similar.

portionately more than that of his near-term revenue share, Sam’s willingness to pay for new plant can be lower. This means that Emma’s borrowing capacity is lower – overturning the usual notion that lower interest rates benefit borrowers.<sup>3</sup>

Notice the driver here: the *denominator* – investment cost minus borrowing capacity per unit of investment – of the critical ratio (net worth/downpayment) rises as  $R$  falls, owing to the fall in the borrowing capacity. In the macro-finance literature, the focus has been on how the *numerator* – credit-constrained agents’ net worth – might move in perverse ways following shocks to an economy. In the present model, the numerator behaves as might be expected – a fall in  $R$  raises net worth – but this can be more than offset by the rise in the denominator. Overall, aggregate investment can fall with a fall in interest rates, as can the growth rate of the economy. We show numerically that these effects may reduce the welfare of everyone in the domestic economy: a fall in  $R$  may lead to a Pareto deterioration.

Having purchased the new plant, Sam has to decide on a maintenance plan. It turns out he has a distinct choice. Either he curbs maintenance costs and allows productivity to deteriorate slowly, to some point when he decides it is no longer worth paying the fixed costs and exits – call this his “stopping strategy.” Or he pays the costs needed to maintain, or even improve, productivity with a view to staying in production over the long haul – call this his “continuing strategy.”

This dichotomous decision – either planning to stop within a finite horizon, or planning to continue for the long haul – reveals an intriguing feature of equilibrium. For an open set of parameters, even though all plant starts off identical in productivity, their qualities diverge over time: some plant improves in productivity and other plant deteriorates and eventually shuts

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<sup>3</sup>If the engineer were to buy the building in which the plant is located at the time of her investment and sell the plant and building together to the saver, then her borrowing capacity would not increase as much as investment cost when the real interest rate falls persistently. In the aggregate, the total value of plant and buildings initially increases before start growing at a stagnated rate.

In residential housing market, we observe that households face both loan-to-value and loan-to-income constraints. When the loan-to-income constraint is binding for young households, young household’s borrowing capacity does not expand as much as housing prices with low interest rate. This discourages young households from becoming first-time home owners. See later sections for further discussion.

down.<sup>4</sup> In the complementary part of the parameter space, all owners of new plant choose the continuing strategy and their qualities do not diverge. We think this may be a rich new vein for research into firm/plant dynamics, which should inform the study of how aggregate productivity evolves.

## 2 Model

We consider a small open economy with an exogenous world real interest rate  $R$ . There is no aggregate uncertainty and, for the moment, we focus on steady state equilibrium (later, we will examine the effects of an unanticipated persistent drop in  $R$ ). There is a homogeneous perishable consumption/investment good at each date  $t = 0, 1, 2, \dots$ . We use this good as numeraire as we consider a non-monetary economy.

There is a continuum of domestic agents, each maximizing utility of consumption  $c_t$  from the present to the infinite future:

$$E_0 \left[ \sum_{t=0}^{\infty} \beta^t \ln c_t \right], \quad (1)$$

where  $\beta \in (0, 1)$  is the utility discount factor and  $\ln c$  is the natural logarithm of  $c$ . We assume that the exogenous world interest rate is nonnegative in net terms and lower than the subjective interest rate:

$$1 \leq R < \frac{1}{\beta}. \quad (2)$$

Each agent sometimes has an investment opportunity (being an entrepreneur or simply "engineer"), and sometimes not ("saver"). The transition probabilities of being an engineer conditional on being an engineer or a saver in the previous period are given by

$$\begin{aligned} \text{Prob}(\text{engineer at } t \mid \text{engineer at } t-1) &= \pi^E \\ \text{Prob}(\text{engineer at } t \mid \text{saver at } t-1) &= \pi^S. \end{aligned}$$

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<sup>4</sup>Allowing for initial heterogeneity would purify (Aumann et al. (1983)) this mixed-strategy equilibrium so that plant owners would, more realistically, follow pure strategies. See Section 5 of the paper.

We assume the arrival of an investment opportunity is persistent to a limited degree so that  $0 \leq \pi^S \leq \pi^E < 1$ .

At each date  $t$ , an engineer, say  $E$ , can jointly produce plant and tools from goods: within the period, per unit of plant,

$$x \text{ goods } \} \rightarrow \left\{ \begin{array}{l} \text{plant of productivity 1} \\ \text{E-tool} \end{array} \right. . \quad (3)$$

The investment technology is constant returns to scale and scalable by any positive number  $i$ . Plant and tools are ready for use from date  $t+1$ . Here we can think of tools as the engineer's human capital acquired through her learning by doing. As in Arrow (1962), the learning by doing is associated with gross investment instead of regular production.

Each tool (or human capital) is specific to the engineer ("E-tool") in that only she knows how to use it – unless she sells it to another engineer and teaches him. Because the engineer cannot sell her tools to savers (i.e., her human capital is inalienable), she raises funds by selling all she can sell – the plant – to savers.

The plant owner has a constant returns to scale production technology. At each date, the owner of one unit of plant of productivity  $z$  can hire any number  $h \geq 0$  of tools (hiring each tool along with the engineer who knows how to use it) at a competitive rental price  $w$  ("wage") to produce goods and maintain plant productivity: within the period, per unit of plant,

$$\left. \begin{array}{l} \text{plant of productivity } z \\ h \text{ tools} \\ f \text{ goods} \end{array} \right\} \rightarrow \left\{ \begin{array}{l} y = az \text{ goods} \\ \lambda \text{ plant of productivity } z' = z^\theta h^\eta \\ \lambda h \text{ tools} \end{array} \right. . \quad (4)$$

$a > 0$  is the common productivity of all plant and  $z'$  is plant productivity after maintenance.  $f$  is a fixed cost per unit of plant, and  $\lambda < 1$  reflects depreciation, by which a fraction  $1 - \lambda$  of plant and tools are destroyed after use. The fixed cost can be thought of as the rental price or the opportunity cost of owning the building in which plant is located. The parameter  $\theta$  is the share of initial plant productivity and  $\eta$  is the share of engineers' tools in maintaining plant productivity. We assume that  $\theta, \eta > 0$ , and  $\theta + \eta \leq 1$ . Although we assume output is proportional to plant productivity here, Appendix A shows this formulation is justified when output is a general decreasing returns to scale function of plant productivity and unskilled labor, where unskilled labor is hired by plant owners in a competitive market.

The plant owner always has the option to stop, so his value of a unit of plant of productivity  $z$  at the end of the period is given by

$$V(z; w, R) = \frac{1}{R} \left\{ 0, \underset{h}{Max} [az - wh - f + \lambda V(z^\theta h^\eta; w, R)] \right\}. \quad (5)$$

The first term in curly bracket is the value of stopping, while the second term is the value of continuing - the sum of net cash flow (gross revenue minus wage and fixed costs) and the capital value of the remaining  $\lambda$  units of plant with productivity  $z' = z^\theta h^\eta$ .

Knowing that the return from maintaining plant productivity depends upon future production, the plant owner must devise a long-term plan: Either stop after a finite number of periods  $T$ , or continue forever ( $T = \infty$ )? For each  $T = 0, 1, 2, \dots$ , define recursively the owner's value of a unit of plant of current productivity  $z$  stopping in  $T$  periods:

$$\begin{aligned} S^0(z; w, R) &= 0 \\ S^1(z; w, R) &= \frac{1}{R}(az - f) \\ S^2(z; w, R) &= \frac{1}{R} \underset{h}{Max} \left[ az - wh - f + \frac{\lambda}{R}(az^\theta h^\eta - f) \right] \\ &\quad \dots \\ S^T(z; w, R) &= \frac{1}{R} \underset{h}{Max} [az - wh - f + \lambda S^{T-1}(z^\theta h^\eta; w, R)]. \end{aligned} \quad (6)$$

If the plant is shut down tonight, the value  $S^0(z; w, R)$  is zero. If the plant owner shuts down tomorrow night, he will not hire tools tomorrow and the value  $S^1(z; w, R)$  equals the present value of tomorrow's revenue minus fixed cost. If the plant owner shuts down in two nights' time, he hires tomorrow's tools to balance the cost and benefit of maintaining plant productivity for production two days later. Generally the owner's value of a unit of plant of current productivity  $z$  stopping in  $T$  periods,  $S^T(z; w, R)$ , equals the present value of the sum of tomorrow's net cash flow and the value of  $\lambda$  units of plant of productivity  $z^\theta h^\eta$  stopping in  $T - 1$  periods.

Now, for all value of  $z$ , the plant owner chooses the optimal stopping time so that

$$V(z; w, R) \equiv \sup_{T \geq 0} S^T(z; w, R). \quad (7)$$

Because the engineer sells new plant of productivity unity to a saver at the time of her investment, per unit of plant she raises

$$b = V(1; w, R). \quad (8)$$

The value  $b$  can be thought of as the engineer's borrowing capacity per unit of investment.

The required own-funds (downpayment) per unit of investment equals the gap between the investment cost and the borrowing capacity:

$$x - b.$$

We assume that a new saver – an engineer yesterday who switched to being a saver today – can sell her tools (after use today) to an engineer, and teach him how to use them, at a competitive price  $x - b$ .

The budget constraint of an agent at date  $t$  who has  $h_t$  tools and  $d_t$  financial assets is

$$c_t + (x - b)i_t + \frac{d_{t+1}}{R} = wh_t + d_t,$$

where  $h_t$  is positive if the agent was an engineer yesterday. Here, financial assets consist of the value of plant ownership as well as maturing one-period discount bonds. The discount bond is traded internationally at the interest rate  $R$ . If the agent is an engineer today, investment  $i_t$  can be positive and her tools tomorrow will be

$$h_{t+1} = \lambda h_t + i_t.$$

The budget constraint can be rewritten as

$$c_t + (x - b)h_{t+1} + \frac{d_{t+1}}{R} = [w + \lambda(x - b)]h_t + d_t = n_t,$$

where  $n_t$  is net worth – the sum of flow return (wage) and capital value (replacement cost or resale value) of tools, plus financial assets.<sup>5</sup>

The rate of return for an engineer investing with maximal borrowing is given by

$$R^E = \frac{w + \lambda(x - b)}{x - b}, \tag{9}$$

the ratio of total returns of one tool to the downpayment of investment. (Remember she sells plant to a saver at the time of investment and so does

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<sup>5</sup>Although we call  $w$  the engineer's "wage," it is different from the simple wage of unskilled workers. The engineer's remuneration is like payment to a skilled core employee who influences the firm's future productivity. Whether the payment is a spot payment or a claim to future revenue of the plant does not matter, because, to finance downpayment, an investing engineer can equally use a spot payment or sell the claim.



not receive the return on plant.) If the return on investment  $R^E$  exceeds the interest rate  $R$ , the engineer's consumption and investment are

$$c_t = (1 - \beta)n_t, \quad (10a)$$

$$(x - b)h_{t+1} = \beta n_t. \quad (10b)$$

A saver's consumption and asset holdings are

$$c_t = (1 - \beta)n_t \quad (11a)$$

$$\frac{d_{t+1}}{R} = \beta n_t. \quad (11b)$$

Notice that individual consumption depends only on present net worth and not on whether the agent has an investment opportunity today. Because marginal utility is independent of whether or not there is an investment opportunity, there are no gains from insurance (such as the agent receives a bonus if she has an investment opportunity while pays a premium if not).

A steady state equilibrium of our small open economy is characterized by the wage  $w$  and the new plant price  $b$ , together with the quantity choices of savers/plant owners  $(c, d, h, z, y)$ , engineers  $(c, h, i)$ , and foreigners (who have net asset holdings  $D^*$ ), such that the markets for goods, tools, plant, and bonds all clear.

### 3 Pure Equilibrium with No Stopping

We use guess and verify method to characterize equilibrium. Suppose that in the steady state, no plant owner shuts down his plant until it depreciates exogenously. Then the value function (5) is the present value of net cash flow into the indefinite future:

$$\begin{aligned} & V(z; w, R) \\ &= \frac{1}{R}(y_t - wh_t - f) + \frac{\lambda}{R^2}(y_{t+1} - wh_{t+1} - f) + \frac{\lambda^2}{R^3}(y_{t+2} - wh_{t+2} - f) \\ & \quad + \dots \end{aligned}$$

An optimal sequence  $\{h_t, z_{t+1}, h_{t+1}, z_{t+2}, h_{t+2}, \dots\}$  equates the discounted sum of marginal product to the wage (see Appendix for the derivation):

$$\begin{aligned} w &= \frac{\lambda}{R} a\eta \frac{z_{t+1}}{h_t} + \left(\frac{\lambda}{R}\right)^2 a\eta \frac{z_{t+1}}{h_t} \theta \frac{z_{t+2}}{z_{t+1}} + \left(\frac{\lambda}{R}\right)^3 a\eta \frac{z_{t+1}}{h_t} \theta \frac{z_{t+2}}{z_{t+1}} \theta \frac{z_{t+3}}{z_{t+2}} \\ & \quad + \dots \end{aligned} \quad (12)$$

The first term on the right hand side is the marginal product of a date- $t$  tool on output  $y_{t+1}$  through its impact on plant productivity  $z_{t+1}$ . The second term is the marginal impact of the date- $t$  tool on  $y_{t+2}$  through its impact on  $z_{t+1}$  which increases  $z_{t+2}$ . The third term is the marginal impact of the date- $t$  tool on  $y_{t+3}$  through its impact on  $z_{t+1}$  which increases  $z_{t+2}$  which in turn increases  $z_{t+3}$ .

Multiplying through by  $h_t$ , and simplifying, we get

$$wh_t = \frac{\lambda}{R}\eta y_{t+1} + \frac{\lambda^2}{R^2}\eta\theta y_{t+2} + \frac{\lambda^3}{R^3}\eta\theta^2 y_{t+3} + \dots \quad (13)$$

The present wage bill for engineers equals the present discounted value of a fraction  $\eta$  of tomorrow's output, plus a fraction  $\eta\theta$  of output two periods later, plus a fraction  $\eta\theta^2$  of output three periods later, etc.

An engineer raises funds by selling new plant at price

$$\begin{aligned} b &= V(1; w, R) \\ &= \frac{1}{R}(a - f) + \frac{\lambda}{R^2}[y_{t+1}(1 - \eta) - f] + \frac{\lambda^2}{R^3}[y_{t+2}(1 - \eta - \eta\theta) - f] \\ &\quad + \dots \end{aligned} \quad (14)$$

All plant starts with productivity  $z = 1$ . Moreover, investment generates an equal number of plant and tools, which have the same technological depreciation rate  $1 - \lambda$ . If no plant is stopped, the ratio of tools to plant stays one-to-one. Then because

$$z' = z^\theta h^\eta = 1, \text{ when } z = h = 1,$$

all plant is maintained at initial productivity  $z = z^* = 1$  until exogenous death of plant through depreciation. Output per unit of plant is unchanged from the initial level:

$$y_{t+1} = y_{t+2} = y_{t+3} = \dots = a.$$

The engineer's borrowing capacity  $b$  becomes

$$b = \frac{1}{R}(a - f) + \frac{\lambda}{R^2}[a(1 - \eta) - f] + \frac{\lambda^2}{R^3}[a(1 - \eta - \eta\theta) - f] + \dots \quad (15)$$

Notice how the plant owner's share of gross output declines over time:  $1$ ,  $1 - \eta$ ,  $1 - \eta - \eta\theta$ ,  $\dots$ . By calculating the present value of the engineers'

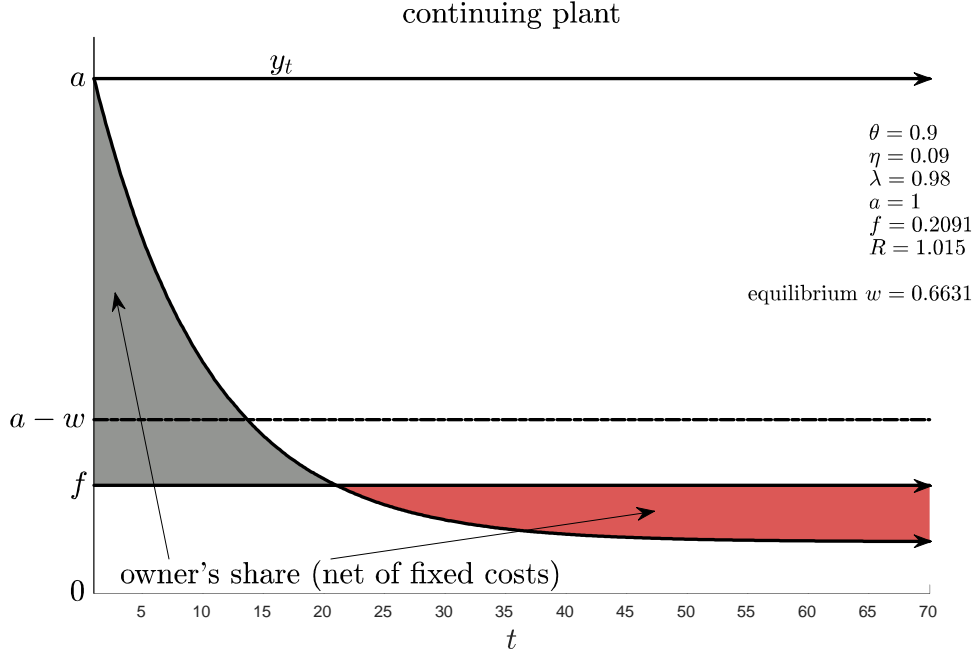


Figure 1: Horizons of owner's contribution to firm's revenues.

payoff from new plant

$$\begin{aligned}
 & \frac{1}{R}w + \frac{\lambda}{R^2}w + \frac{\lambda^2}{R^3}w + \dots \\
 = & 0 + \frac{\lambda}{R^2}a\eta + \frac{\lambda^2}{R^3}a(\eta + \eta\theta) + \frac{\lambda^3}{R^4}a(\eta + \eta\theta + \eta\theta^2) + \dots \quad (16)
 \end{aligned}$$

we see that, correspondingly, the engineers' share of gross output rises over time:  $0, \eta, \eta + \eta\theta, \eta + \eta\theta + \eta\theta^2, \dots$ . Intuitively, as the cumulative contribution of engineers' human capital to plant productivity grows, the effects of the plant's initial productivity – essentially what an investor gets when he buys new plant – tails off. This gives us the clue to understand why an investing engineer borrows largely against near-term revenues.

Figure 1 illustrates the horizons of owner's contribution (the downward sloping curve) to output in different horizons. The downward sloping curve is the owner's contribution to gross revenues. The grey area is the owner's contribution net of fixed costs when the net contribution is positive. The

red area is the net contribution when it is negative. Because the owner contributes to gross revenues at near horizons, the net contribution turns negative at long horizons. This is the key to the negative credit response to a decrease in real interest rate.

In particular, under constant returns to scale,  $\theta + \eta = 1$ , so

$$1 - \eta - \eta\theta - \eta\theta^2 - \dots - \eta\theta^T \rightarrow 0 \text{ as } T \rightarrow \infty.$$

Thus the owner's net share after subtracting the fixed cost becomes negative eventually! This begs the question: why doesn't the plant owner shut down as soon as his net share turns negative? The reason is that, while the present wage bill equals the present value of engineers' current contribution to future revenues, *past* wage bills are sunk costs for the plant owner. As long as the present value of *future* net cash flow ( $a - w - f$ ) is positive, the plant owner wants to continue with maintenance and production.

Because terms in the more distant future are more sensitive to a permanent change of interest rate, a fall in  $R$  can *reduce* the engineer's borrowing capacity in (15). In particular, when  $\theta + \eta = 1$ , we can solve (15):

$$b = \frac{a}{R - \lambda\theta} - \frac{f}{R - \lambda}. \quad (17)$$

Notice that the plant owner's share of gross output decreases with the horizon by factor  $\lambda\theta$ , because the owner in effect has to pay to engineers an increasing fraction of future output for their maintenance work. In contrast, fixed cost decreases with the horizon by factor  $\lambda$ . Since  $\lambda > \lambda\theta$ , the fixed cost has in effect a longer horizon than the owner's share of gross output: a fall in  $R$  increases the present value of the fixed cost proportionately more than the present value of the plant owner's share of gross revenues. This can reduce the initial value of plant to its owner and thereby reduce the engineer's borrowing capacity per unit of investment.

If the engineer were to buy the building in which the plant is located at the time of her investment and sell the plant and building together to the saver, her borrowing capacity would be

$$b + \frac{f}{R - \lambda} = \frac{a}{R - \lambda\theta}.$$

This is the price of plant and building (or corporate value) the saver pays to the engineer per unit. The investment cost would be

$$x + \frac{f}{R - \lambda}$$

per unit of investment. When interest rate falls, her borrowing capacity would not increase as much as investment cost, which would increase the downpayment needed for investment. The corporate value to the savers would not increase as much as the building value. Although the empirical implication is different (and perhaps more consistent with data), the economic mechanism is unchanged. Thus we continue assuming the engineer and the plant owner rent the building instead of buying it.

Aggregating across engineers and savers, we obtain aggregate tool holdings  $H_{t+1}$ , financial asset holdings  $D_{t+1}/R$ , consumption  $C_t$ , and net worth of engineers and savers ( $N_t^E$  and  $N_t^S$ ):

$$(x - b)H_{t+1} = \beta N_t^E \quad (18a)$$

$$\frac{D_{t+1}}{R} = \beta N_t^S \quad (18b)$$

$$C_t = (1 - \beta)(N_t^E + N_t^S) \quad (18c)$$

$$N_t^E = \pi^E [w + \lambda(x - b)] H_t + \pi^S D_t \quad (18d)$$

$$N_t^S = (1 - \pi^E) [w + \lambda(x - b)] H_t + (1 - \pi^S) D_t. \quad (18e)$$

Equation (18a) shows the aggregate capital value of tools equals the aggregate net worth of engineers after subtracting their consumption. Equation (18b) shows the aggregate value of financial assets equals the aggregate net worth of savers after consumption. (18c) says aggregate consumption equals a fraction  $1 - \beta$  of the aggregate net worth of domestic residents. Equation (18d) shows the aggregate net worth of engineers is the sum of the net worth of continuing and new engineers. Equation (18e) shows the aggregate net worth of savers is sum of the net worth of new and continuing savers.

The economy exhibits endogenous growth  $G$ : along a steady state path,

$$\frac{H_{t+1}}{H_t} = \frac{D_{t+1}}{D_t} = \frac{C_{t+1}}{C_t} = G$$

$$\begin{aligned} GN_t^E &= N_{t+1}^E = \pi^E R^E \beta N_t^E + \pi^S R \beta N_t^S \\ GN_t^S &= N_{t+1}^S = (1 - \pi^E) R^E \beta N_t^E + (1 - \pi^S) R \beta N_t^S. \end{aligned}$$

Substituting out  $\frac{N_t^S}{N_t^E}$ , we find that  $G$  solves

$$G = \pi^E R^E \beta + \pi^S R \beta \frac{(1 - \pi^E) R^E \beta}{G - (1 - \pi^S) R \beta}. \quad (19)$$

The growth rate depends on the rates of return for engineers and savers as well as on the wealth distribution between them.

Now, under certain conditions, we can verify our initial guess that no plant owner stops in the steady state (all proofs and details of derivations are in the Appendix.):

**Proposition 1:** If the fixed cost for operating a unit of plant is smaller than some critical value  $f^{critical}$ , then there is a steady state equilibrium in which

- (a) no plant owner stops;
- (b) the aggregate ratio of tools to plant stays one-to-one:  $h = 1$ ;
- (c) all plant is maintained at initial productivity:  $z = z^* = 1$ .

We call this a **Pure Equilibrium with No Stopping**, that exists when the model's parameters lie in the **P-Region**. Within this region:

**Proposition 2 (Pure Equilibrium with No Stopping)**

(a) For an open subset of the P-Region, in particular for  $R$  and  $\lambda$  not too far from unity, there is a pure equilibrium with no stopping such that an unexpected permanent drop in the interest rate  $R$  leads to a lower steady state growth.

(b) We show numerically that, immediately following the drop in  $R$ , all agents (engineers and savers) can be strictly worse off.

In Appendix B, we derive a sufficient (but not necessary) condition for the existence of a pure equilibrium with no stopping:

$$f < a \frac{R(1 - \theta - \eta)}{\lambda(1 - \theta)} \left[ 1 - \frac{R - \lambda}{R} \left( \frac{R - \lambda\theta}{R} \right)^{\frac{\eta}{1 - \theta - \eta}} \right]. \quad (20)$$

In a pure equilibrium with no stopping, an unexpected permanent drop in the interest rate  $R$  leads to a lower steady state growth rate  $G$  if

$$f > a \frac{R - \lambda(\theta + \eta)}{R - \lambda\theta} - a \frac{G - \beta R \pi^E}{G - \beta \lambda \pi^E} \frac{\lambda \eta (R - \lambda)}{(R - \lambda\theta)^2}, \quad (21)$$

and  $\pi^S = 0$ . These inequalities are mutually consistent if  $R$  and  $\lambda$  are not too far from unity.<sup>6</sup>

To understand why a fall in  $R$  can stifle investment and growth, consider the effect on the equation for gross investment:

$$\text{gross investment } (H_{t+1}) \downarrow = \text{saving rate } (\beta) \times \frac{\text{net worth of engineers } (N_t^E) \uparrow}{\text{investment cost } (x) - \text{borrowing capacity } (b) \downarrow}$$

Although engineers' net worth increases with a fall in  $R$  (primarily through a rise their wage  $w$ ), a decrease in their borrowing capacity may have a larger negative effect on investment, and therefore on growth. Much of the macro finance literature (including Bernanke and Gertler (1989) and Kiyotaki and Moore (1997)) has emphasized effects on net worth in the numerator. Here we are focussing on the effect on borrowing capacity in the denominator.

In terms of welfare, a fall in  $R$  can make all domestic agents (engineers and savers) strictly worse off. It is not surprising that savers may be worse off with a lower rate of return on financial assets. The reason why engineers may be worse off is that their leveraged rate of return

$$R^E = \frac{w + \lambda(x - b)}{x - b}$$

can decrease through a drop in borrowing capacity  $b$ . Appendix derives the welfare of engineers and savers immediately after an unanticipated and permanent fall in the interest rate, taking into account the stochastic arrival of future investment opportunities.

## 4 Mixed Equilibrium

What happens if the condition for the pure equilibrium with no stopping is violated, i.e. the fixed cost is higher than the critical level  $f^{critical}$  in

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<sup>6</sup>If some savers become engineers (if  $\pi^S > 0$ ), then a sufficient condition for the growth rate to fall with an unexpected permanent drop in the interest rate is that

$$\lambda(1 - \theta)f > (R - \lambda)^2x + \lambda(1 - \theta - \eta)a.$$

This condition guarantees that the rate of return for an investing engineer is an increasing function of the interest rate. See Appendix B.

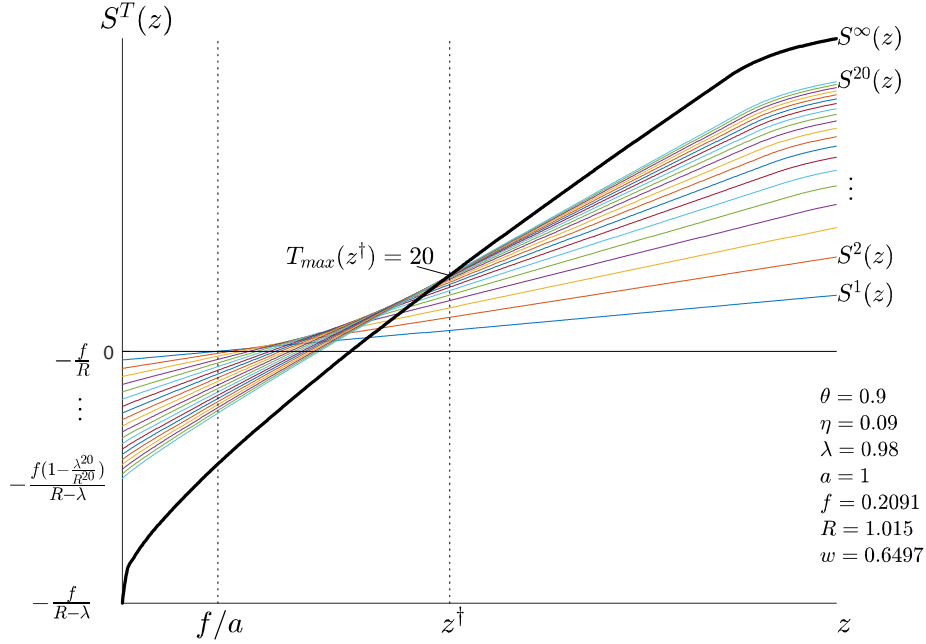


Figure 2: Value functions and stopping horizons.

Proposition 1? It turns out there is a clear dichotomy for the plant owner between continuing forever and stopping after a finite number of periods (for a given wage and interest rate):

**Lemma:**

- (a) If the current plant productivity  $z$  is below some cutoff value,  $z^\dagger$ , it is optimal for the plant owner to stop after, say,  $T_{\max}(z) < \infty$  periods.
- (b) If  $z$  is above  $z^\dagger$ , it is optimal to continue forever.
- (c) The cutoff value  $z^\dagger$  increases with the fixed cost  $f$ . It is also a function of the wage rate and the interest rate.

In Figure 2, we plot the per-unit plant value, as a function of the current productivity  $z$ , for a given wage  $w$  and interest rate  $R$ , and for different stopping horizons  $T$ . The function  $S^\infty(z; w, R)$  is the value when the plant owner chooses to maintain production forever. The upper envelope of all these functions is the value function of plant  $V(z; w, R)$  with an optimal



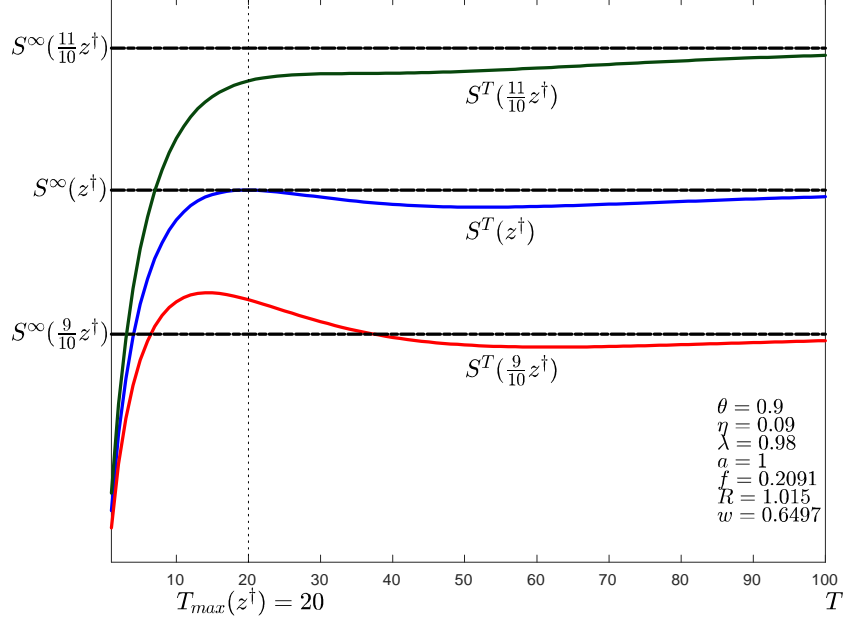


Figure 3: Value functions  $S^T(z)$  near threshold  $z^\dagger$  where plant owner is indifferent between stopping in a finite horizon or continuing forever.

choice of stopping (including non-stopping). If  $z$  is very low, then it is optimal for the owner to shut down the plant immediately. If  $z$  is higher than  $\frac{f}{a}$ , then it is optimal to continue at least for one period because, minimally, the plant owner can earn profit by hiring no engineers. Thus, if  $z$  is higher than  $\frac{f}{a}$  but lower than  $z^\dagger$ , the owner will shut down plant not immediately but in a finite horizon, where the horizon is an increasing function of  $z$ . At  $z = z^\dagger$ , the plant owner is indifferent between continuing forever and shutting down in a finite time (for this numerical example, in 20 periods). If  $z$  is higher than  $z^\dagger$ , the plant owner will continue forever – that is, until the plant dies exogenously.

In Figure 3, we plot  $S^T(z; w, R)$  as a function of horizon  $T$  for three different levels of plant productivity,  $z = \frac{9}{10}z^\dagger$ ,  $z^\dagger$ , and  $\frac{11}{10}z^\dagger$ . If plant productivity is relatively low, at  $z = \frac{9}{10}z^\dagger$ , then the value reaches a maximum with finite horizon: for our example, around  $T = 15$  so that the owner will shut down in 15 periods. If plant productivity is exactly equal to  $z^\dagger$ , then the plant owner

is indifferent between shutting down in 20 periods ( $T = 20$ ) and continuing forever ( $T = \infty$ ). If plant productivity is relatively high, at  $z = \frac{11}{10}z^\dagger$ , then the owner finds that  $S^\infty(z; w, R) > S^T(z; w, R)$  for any finite  $T$  so that he will continue forever.

In general equilibrium, the wage rate  $w$  and the value of  $z^\dagger$  are endogenous. The aggregate dynamics of net worth, tools, financial asset and consumption are still described by equations (18a) – (19) but, in contrast to Proposition 1, there is now stopping:

**Proposition 3:** If the fixed cost for operating a unit of plant  $f$  is larger than a critical value  $f^{critical}$  from Proposition 1, then there is an equilibrium in which:

(a) Plant owners are initially indifferent between stopping in finite time  $T$  and continuing forever:  $z^\dagger = 1$ ; in particular,

(i) if the initial output is larger than the fixed cost,  $a > f$ , then plant owners are initially indifferent between stopping in finite time  $T \geq 1$  and continuing forever, whereas

(ii) if the initial output is smaller than the fixed cost ( $a < f$ ), then plant owners are initially indifferent between stopping immediately ( $T = 0$ ) and continuing forever;

(b) Aggregate ratio of tools-to-plant is larger than one-to-one for continuing plant:  $h > 1$ ;

(c) With decreasing returns to scale,  $\theta + \eta < 1$ , the productivity of continuing plant increases over time, converging to some  $z^* \in (1, \infty)$ ; whereas with constant returns to scale,  $\theta + \eta = 1$ , the productivity of continuing plant grows at some constant rate  $g > 1$ ;

(d) If  $f \in (f^{critical}, a)$ , then the productivity of stopping plant decreases over time;

(e) There is no equilibrium where all plant stops in finite time.

We call this a **Mixed Equilibrium**, that exists when the model's parameters lie in the **M-Region** (the complement of the P-Region). Within this region, the initial productivity is exactly equal to the critical productivity  $z^\dagger$  for shutting down, so that some plant is stopped and some continues forever (modulo depreciation). Because the owners of stopping plant do not hire many tools, the aggregate ratio of tools to plant is larger than one-to-one for continuing plant:  $h > 1$ . With an abundant supply of tools per plant, continuing plant keeps improving in productivity. If the maintenance technology

has decreasing returns to scale,  $\theta + \eta < 1$ , the productivity of continuing plant converges to some finite steady state level  $z^*$ . If the maintenance technology has constant returns to scale,  $\theta + \eta = 1$ , the productivity of continuing plant grows at some rate  $g > 1$ . Therefore, even though all plant is homogeneous when new, some plant improves in productivity while the rest fails to maintain productivity and eventually exits (or immediately exits if  $a < f$ ). That is, firms evolve heterogeneously in their productivity and output even though they start off homogenous and face no idiosyncratic shocks.<sup>7</sup>

If all plant were to stop in finite time, the market for tools (engineers) would be in excess supply: because of exit the quantity of active plant would be smaller than tools, plus there would be little demand for tools by plant owners who are planning to close, so the equilibrium wage rate for tools would fall to the point where at least some plant owners switch strategy and continue forever.

For the Mixed Equilibrium we have limited analytical results, and derive our findings mostly by numerical simulations:

**Proposition 4 (Mixed Equilibrium)**

Numerically, an unexpected permanent drop in the interest rate  $R$  can lead to a lower steady state growth rate  $G$ .

In Figure 4, we illustrate how nine endogenous variables depend on the interest rate  $R$  in the range between 1 and 1.03 (between 0 and 3% net) in steady state equilibrium. We choose the parameters so that the threshold plant productivity for continuing or stopping exactly equals the initial productivity ( $z^\dagger = 1$ ) when  $R = 1.015$ . The economy is in the pure no-stopping region (P-Region) for  $R \in [1.015, 1.03]$  and in the mixed equilibrium region (M-Region) for  $R \in [1, 1.015)$ .

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<sup>7</sup>This is different from the standard approach taken by Jovanovic (1981) and Hopenhayn (1992) which generates heterogeneity from idiosyncratic shocks. Even allowing for idiosyncratic shocks (see Section 5), our approach may provide a different perspective to firm dynamics. Ours is more closely related to, for example, Atkeson and Burnstein (2010), Clementi and Palazzo (2016), Ericson and Pakes (1995), Klette and Kortum (2004), and Rossi-Hansberg and Wright (2007), all of stress the interaction between heterogeneity, idiosyncratic shocks and investment.

Griliches and Regev (1995) presents evidence that the productivity of many firms starts deteriorating before exiting, calling it the "shadow of death".

$\theta$	share of past productivity in maintenance	0.9
$\eta$	share of engineer in maintenance	0.09
$\lambda$	one minus depreciation rate	0.98
$a$	productivity	1
$f$	fixed cost	0.2091
$x$	investment cost per plant	6.127
$\beta$	utility discount factor	0.92
$\pi^E$	probability of staying to be engineer	0.7
$\pi^S$	probability of saver to become engineer	0.1

In the top-left panel of Figure 4, the wage rate is a decreasing function of the interest rate because an engineer's contribution to future output through maintenance work has a long horizon. In the top-middle panel, the engineer's borrowing capacity increases with the interest rate because the plant owner's share of output has a shorter horizon than fixed cost. Notice that this effect is smaller in the M-Region, with an endogenous adjustment of the fraction of stopping plant (extensive margin) and of the stopping time (intensive margin). In the top-right panel, economic growth rate is an increasing function of interest rate, albeit that the sensitivity is weaker in the M-Region.

In the middle-left panel, the plant productivity in steady state equals  $z^* = 1$  in the P-Region and is a decreasing function of  $R$  in the M-Region. The threshold plant productivity for continuing and stopping  $z^\dagger$  equals 1 (initial productivity) in the M-Region (consistent with plant owners being indifferent between stopping and continuing) and is a decreasing function of  $R$  in the P-Region (consistent with plant owners gaining more indirectly from the lower wage rate than hurting directly from the higher interest rate). In the middle-middle panel, the number of periods before stopping ( $T^{\max}$ ) is finite and is an increasing function of  $R$  for those who choose to stop in the M-Region. In the P-Region, no-one stops and  $T^{\max} = \infty$ . In the middle-right panel, the fraction of stopping plant is zero in the P-Region and is a decreasing function of  $R$  in the M-Region.

In the bottom-left panel, we see that the net financial asset holdings of foreigners is negative, i.e., domestic residents lend to foreigners in net terms. Despite the foreign interest rate being lower than the subjective interest rate ( $R < 1/\beta$ ), the domestic economy has a shortage of means of saving due to the financial friction and needs to make use of foreign bonds. With a lower interest rate, the financing constraint is tighter and domestic savers hold a yet larger position in foreign bonds. In the bottom-middle panel, the welfare

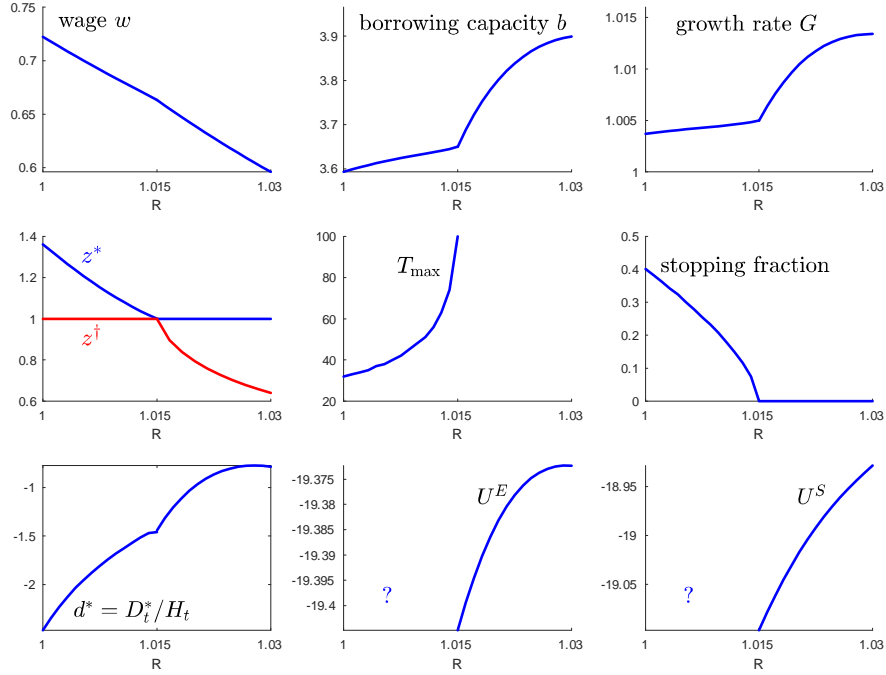


Figure 4: Lower real rate, credit horizons and stagnation.

of a representative engineer (who holds the average net worth of engineers) is an increasing function of  $R$  in the P-Region, i.e., welfare is lower with lower  $R$ . In our example, when  $R$  falls from 1.03 to 1.015 unexpectedly and permanently, the welfare of a representative engineer falls by the equivalent of a 0.12% permanent fall in consumption. We do not have comparable results for the M-Region, because one cannot define simply what is meant by a representative engineer. In the bottom-right panel, the welfare of savers is an increasing function of  $R$  in the P-Region. The effect on savers is larger: when  $R$  falls from 1.03 to 1.015 unexpectedly and permanently, their welfare falls by the equivalent of a 1.2% permanent fall in consumption.

## 5 Extension: idiosyncratic uncertainty

In the model thus far, even though plant produces output deterministically, we find that equilibrium plant dynamics emerge in the mixed equilibrium where some plant owners hire insufficient engineers to maintain plant productivity and slowly exit. In this section, we further connect our theory to the literature on plant dynamics by introducing idiosyncratic shocks to plant productivity. We study how these shocks affect plant owners' decisions on maintenance and exit.

The production technology (4) is modified to:

$$\left. \begin{array}{l} \text{plant of productivity } z \\ h \text{ tools} \\ f \text{ goods} \end{array} \right\} \rightarrow \left\{ \begin{array}{l} y = az \text{ goods} \\ \lambda \text{ plant of productivity } z' = \epsilon z^\theta h^\eta \\ \lambda h \text{ tools} \end{array} \right.$$

where  $\epsilon$  is an idiosyncratic productivity. It follows a lognormal distribution whose mean is normalized to one:

$$\log \epsilon \sim N\left(-\frac{\sigma^2}{2}, \sigma^2\right).$$

$\epsilon$  is i.i.d. across plant and over time.

The value of a unit of plant of productivity  $z$  at the end of a period is

$$V(z) = \frac{1}{R} \left\{ 0, \max_h [az - wh - f + \lambda EV(\epsilon z^\theta h^\eta)] \right\} \quad (22)$$

Compared with the plant value without productivity uncertainty, the only difference is that the continuation value of the firm is subject to the idiosyncratic shock,  $\epsilon$ .

To illustrate the effect of the idiosyncratic shock, we continue with the numerical example in the previous sections ( $\theta = 0.9$ ,  $\eta = 0.09$ ,  $\lambda = 0.98$ ,  $a = 1$ ,  $f = 0.2091$ ,  $R = 1.015$ , and  $w = 0.6497$ ).

When the productivity shock has a small variance, the owner's productivity maintenance decision is similar to that in a deterministic environment. Figure 5 illustrates plant owner's maintenance decision,  $h$ , and the expected productivity in the following period,  $z'$ , when idiosyncratic shocks have a very small dispersion,  $\sigma = 0.0001$ . In this case, there still exists a dichotomy between those plants that exit and those that continue. If current plant productivity  $z$  is below a critical value,  $z^\dagger$  (but above some  $\underline{z}$ ), the plant owner

exits in random finite number of periods almost surely but not immediately. If  $z$  is above  $z^\dagger$ , the plant owner continues operating until the plant dies exogenously, unless extremely unlucky idiosyncratic shocks bring down the plant productivity below  $z^\dagger$ .

At  $z = z^\dagger$ , the plant owner has two distinct optimal levels of maintenance: his expected value from maintenance has twin peaks. If he chooses the slow exit strategy, he saves some maintenance costs but receives less profit from future production. If he chooses to continue operating the plant for the long haul, he pays more to maintain the plant and in return receives more profit from future production. The maintenance input  $h$  and expected productivity  $z'$  increase discontinuously as current productivity  $z$  moves up across the critical value  $z^\dagger$ , as the plant owner finds it optimal to operate the plant for the long haul.

Figure 6 illustrates plant owner's maintenance decision,  $h$ , and productivity distribution in the following period,  $z'$ , when the idiosyncratic shocks are large,  $\sigma = 0.02$ . In the figure on realized productivity,  $z'$ , the blue curve represents the expected productivity in the following period. The red curves represent the realized productivity that are three standard deviations above or below the expected value. With these large productivity shocks, the dichotomy between exiting and continuing is blurred. Although plant owner's maintenance input increases more quickly when current plant productivity  $z$  is in the neighborhood of the critical value  $z^\dagger$  for the small- $\sigma$  case, maintenance input increases continuously in  $z$ . This is because even when the plant owner would like to improve productivity, a large negative idiosyncratic shock may still lead to a low productivity. This smooths the plant owner's expected payoff from maintenance and makes it single-peaked.

Under idiosyncratic uncertainty, the realized productivity can be any value above  $f$ . This is perhaps why the slow exit phenomenon has been rarely uncovered in the literature on plant dynamics.

## 6 Policy

When the competitive equilibrium is not efficient, it is natural to ask whether the government could improve welfare through taxes and subsidies. The sole departure from the Arrow-Debreu model in our framework is the non-exclusivity constraint: a saver who buys plant from an engineer (the creditor

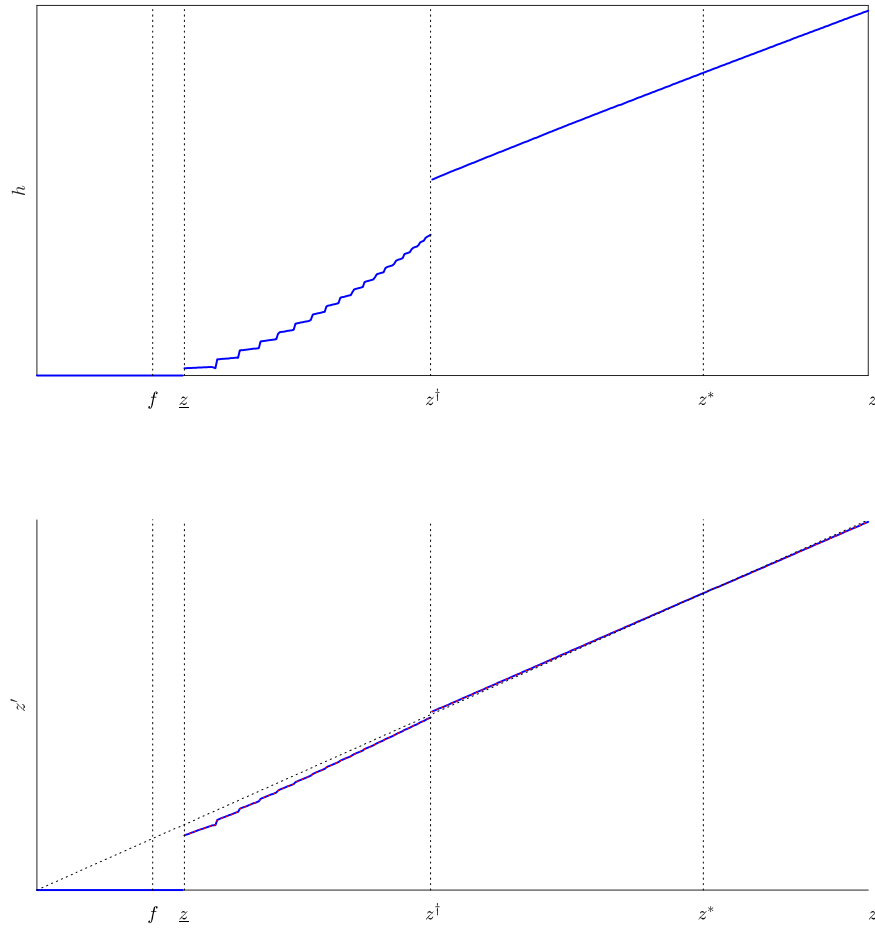


Figure 5: Productivity maintenance with small idiosyncratic risk,  $\sigma = 0.0001$ .



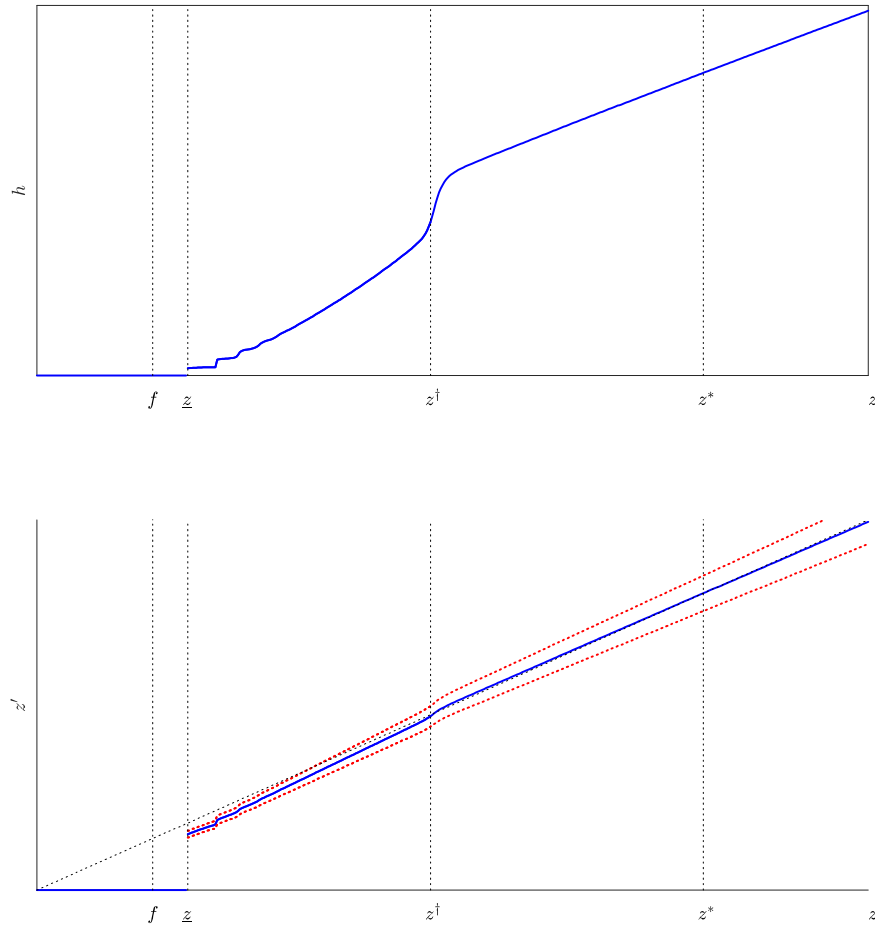


Figure 6: Productivity maintenance with large idiosyncratic risk,  $\sigma = 0.02$ .

who lends to the engineer against the plant) cannot prevent this engineer from working for another plant in future. In effect, we are supposing it is impossible to keep track of each engineer's trading history.

However, because the plant is easy to locate, it may be possible for the government to keep track of how much the plant owner buys the maintenance services of engineers – even though government does not know the identity of engineers. Suppose government *can* tax the payroll for engineers of each plant owner at rate  $\tau$ , and use the tax revenue to subsidize engineers by  $s$  per unit of investment. We restrict our attention to the steady state of a Pure Equilibrium with No Stopping (the parameters lie in Region P) and we assume the government's budget is balanced:

$$\tau wH = sI = s(G - \lambda)H.$$

$\tau wH$  is the payroll tax revenue and  $sI = s(G - \lambda)H$  is the investment subsidy.

Because the plant owners equate the marginal contribution of engineer's expertise to the wage cost including the payroll tax, we have

$$(1 + \tau)w = w^o = \frac{\eta\lambda}{R - \lambda\theta}a, \quad (23)$$

where  $w^o$  and  $w$  are wage rates for the plant owners and engineers. The last equality comes from (12) with  $h_t = z_t = 1$  in the steady state. Notice that the payroll tax does not affect the wage cost to the plant owner, but reduces the wage rate for engineers. Together, these equations imply that

$$s = \frac{\tau}{1 + \tau} \frac{w^o}{G - \lambda}. \quad (24)$$

The price of new plant is unchanged at

$$b = V(1) = \frac{a - w^o - f}{R - \lambda}.$$

The budget constraint of the agent becomes

$$c_t + (x - b - s)i_t + \frac{d_{t+1}}{R} = wh_t + d_t.$$

Solving for the individuals' choices and aggregating across agents, we get

$$(x - b - s)H_{t+1} = \beta\pi^E [w + \lambda(x - b - s)] H_t + \beta\pi^S D_t$$

$$\frac{D_{t+1}}{R} = \beta(1 - \pi^E) [w + \lambda(x - b - s)] H_t + \beta(1 - \pi^S) D_t.$$

As in (19), the steady state growth rate becomes

$$G = \beta R^E \left[ \pi^E + \frac{\pi^S(1 - \pi^E)R\beta}{G - (1 - \pi^S)R\beta} \right], \quad (25)$$

where the rate of return for the engineer to invest with maximum leverage is

$$\begin{aligned} R^E &= \frac{w + \lambda(x - b - s)}{x - b - s} \\ &= \frac{w^o}{(1 + \tau)(x - b) - \tau \frac{w^o}{G - \lambda}} + \lambda, \end{aligned}$$

using (23, 24). Then we learn that the rate of return from investment changes with the tax and subsidy in the neighborhood of  $\tau = 0$  as

$$\begin{aligned} \frac{\partial R^E}{\partial \tau} &= \frac{w}{(x - b)^2} \left[ \frac{w}{G - \lambda} - (x - b) \right] \\ &= \frac{w}{(x - b)(G - \lambda)} \left[ \left( \frac{w}{x - b} + \lambda \right) - G \right] \\ &= \frac{w}{(x - b)(G - \lambda)} (R^E - G). \end{aligned} \quad (26)$$

Because the growth rate of the economy  $G$  is the weighted average of the growth rate of engineers,  $\beta R^E$ , and savers,  $\beta R$ , where  $R^E > R$  in our economy, we learn  $G < \beta R^E < R^E$  and

$$\frac{\partial R^E}{\partial \tau} > 0.$$

The equilibrium growth rate in (25) solves

$$\beta \pi^E R^E = \frac{G}{\pi^E + \frac{\pi^S(1 - \pi^E)\beta R}{G - (1 - \pi^S)\beta R}}.$$

Since the RHS is an increasing function of  $G$ , we have

$$\frac{\partial G}{\partial \tau} > 0.$$

Thus the introduction of this tax and subsidy scheme serves to increase steady state investment, and therefore growth, relative to the *laissez-faire*.

To get a handle on the overall effect of this policy intervention on the welfare of the domestic economy, we define a measure of social welfare as the population-weighted average of the expected discounted utilities of engineers and savers. The point is that we need to account for any short-term losses (as well as gains) at the time the policy is introduced, in addition to the longer-term benefits of higher growth. We show in the Appendix that, by this measure, social welfare goes *up*.

Why? In our framework, because of the non-exclusivity constraint (an individual engineer can work for any plant owner without getting traced by her creditors *ex post*), the engineers each face a borrowing constraint *ex ante* at the time of investment. By taxing the payroll of the plant owners, the government in effect acts as a collective creditor – the receipts from which, when fed back to the engineers, subsidize investment. It is as if, through the government invention, the engineers *as a group* promise to pay back a portion of each others' debt obligations.<sup>8</sup> Crucial to the effectiveness of this policy is the government's ability to keep an eye on all the various units of plant (presumed to be fixed in buildings), to tax the owners' payments to engineers, in a context where the identities of the engineers themselves cannot be traced.

## 7 Final Speculative Remark

During the credit and asset price booms of Japan in 1980s and of the southern European countries in the early 2000s, we observe that the aggregate values of credit and assets grow faster than the productive capacity. (See Hoshi and Ito (2020) and Gopinath, Kalem-Ozcan, Karabarbounis and Villegas-Sanchez (2017)). In the literature of macro and finance, many authors observe that credit booms associated with asset price booms are often followed by financial crises. (See for example, Reinhart and Rogoff (2008), Schularick and Taylor (2012) and Jorda, Schularick and Taylor (2018).) These authors consider

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<sup>8</sup>In our model, the burden of payroll tax is held entirely by the engineers, because the plant owners face the unchanged real wage cost and plant price. In this sense, it is the most favorite case for the tax-subsidy scheme to boost the growth rate. In more general case, the tax burden is split between the engineers and plant owners.

such booms being associated with excessive expansion of credit and assets values. Our model provides a different perspective.

So far we consider that investing engineers and plant owners rent for long term the buildings in which their plants are located instead of buying them. Here we consider an alternative arrangement in which engineers and plant owners buy the buildings. There is no change of the economics, but the measurement is different. We focus on a parameter space in which all plants are continued with the same productivity as the initial productivity (unity) until they depreciate exogenously. We also assume the real interest rate is constant from date  $t$  onward.

Concerning the supply of building, we assume there are foreign builders who have alternative use of building for  $f$  per unit every period. The building depreciates at the same rate as plant. So the building price at the end of period is

$$q_t = \frac{f}{R_t} + \frac{\lambda f}{R_t^2} + \frac{\lambda^2 f}{R_t^3} + \dots = \frac{f}{R_t - \lambda}.$$

The foreign builders have enough capacity to build the buildings to satisfy the building demand of home engineers and plant owners at a marginal cost  $q_t$ .<sup>9</sup>

The unit cost of investment for engineer is  $x + q_t$ . Her borrowing capacity per unit of investment is

$$b_t + q_t = \frac{a - w_t - f}{R_t - \lambda} + \frac{f}{R_t - \lambda} = \frac{a - w_t}{R_t - \lambda}.$$

The value of aggregate investment now includes the value of buildings as

$$I_t^m = (x + q_t)I_t = (x + q_t)(K_{t+1} - \lambda K_t). \quad (27)$$

According to current account, the gap between domestic absorption (consumption plus investment) and output equals the net accumulation of foreign

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<sup>9</sup>In the baseline Model,  $f$  is the fixed cost (or rent paid to foreign landlord) and is subtracted from output to compute income. In this section, because the building is owned by home plant owners, we do not subtract  $f$  from output to compute GDP. We include building purchase in investment. The difference between the new building value and the construction cost is the profit of foreign builders.

We introduce foreign builders to make the alternative model as comparable as possible with the baseline model. If builders were home agents, then we need to take into account the effects of their income and wealth from the alternative use of building and construction on aggregate allocation of the home economy. We do not expect making builders to be home agents will change the qualitative results of the model.

debt as

$$C_t + (x + q_t)I_t - Y_t = \frac{D_{t+1}^*}{R_t} - D_t^*, \quad (28)$$

where  $Y_t = aK_t$  is domestic output.

As in the baseline model, consumption is proportional to aggregate net worth as

$$\begin{aligned} C_t &= (1 - \beta)N_t \\ &= (1 - \beta) \{ [a + \lambda(x + q_t)] K_t - D_t^* \}. \end{aligned} \quad (29)$$

The aggregate net worth in curly bracket of RHS is output and the value of plant and building after production net of foreign debt.

Aggregate capital of the next period equals the ratio of net worth of engineers (after consumption) and the downpayment for investment as

$$\begin{aligned} K_{t+1} &= \frac{\beta N_t^E}{x - b_t} \\ &= \frac{\beta}{x - b_t} \{ \pi^E [w_t + \lambda(x - b_t)] K_t + \pi^S [(a - w_t + \lambda(b_t + q_t)) K_t - D_t^*] \} \end{aligned} \quad (30)$$

The first term in the curly bracket of RHS is the net worth of the continuing engineers and the second term is that of the new engineers who have the plant and building from the previous period with leverage of the foreign debt.

Suppose the economy was at the steady state for a constant interest rate at date  $t - 1$ . Suppose, unexpectedly at date  $t$ , that the real interest rate falls permanently. Assume that the parameters satisfy the condition of Proposition 2. Then the long-run growth rate falls with the permanent fall of the interest rate. Figure 7 shows the movement of the aggregate values of investment, consumption, output and foreign debt, when the real interest rate unexpectedly falls from 2.5% to 1.5% permanently at date 5.

Initially, investment value increases because the building is more expensive and the new engineers have larger net worth due to the capital gains on building held from the previous period. Consumption increases too with a larger aggregate net worth due to capital gains on buildings. Because domestic absorption (investment and consumption) expands more than output, foreign debt rises rapidly during the transition. Despite of the initial booms, the growth rate of plant and human capital eventually becomes lower under the condition of Proposition 2. As the effects of the initial booms fade

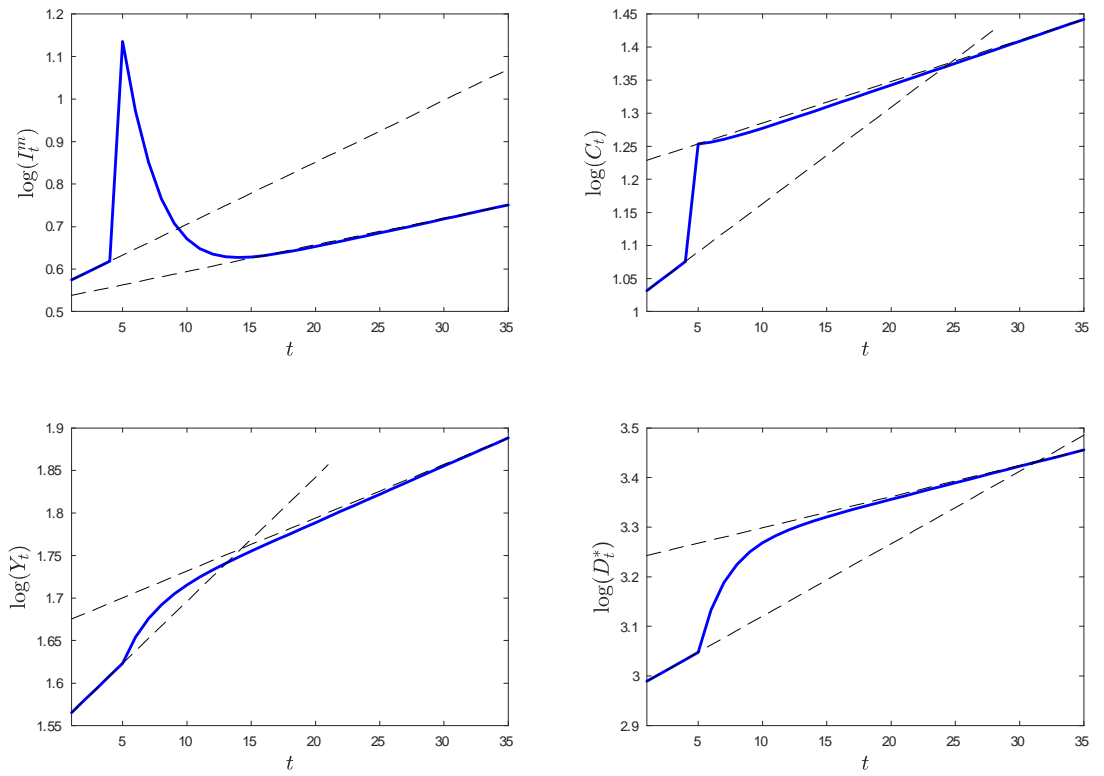


Figure 7: Impulse Response to Permanent Fall in Interest Rate

away, the effect of slower growth of productive capacity and a larger foreign debt-to-income ratio lead to a secular stagnation.<sup>10</sup>

According to our perspective, with a persistently lower real interest rate, credit and asset value boom before stagnate in the long run, not because the boom is excessive, but because the underlying trend growth rate of productive capacity declines.<sup>11</sup>

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<sup>10</sup>These macroeconomic adjustments appear to correspond better to southern Europe in 2000s than Japan in 1980s, perhaps because the fall in their interest rate was fast and considered to be permanent in southern Europe in the early 2000s.

<sup>11</sup>Another complementary explanation to ours is that the credit and asset price boom associated with lower real interest rate tends to lead to a greater misallocation of capital when the domestic financial system is underdeveloped. See Aoki, Benigno and Kiyotaki (2009), Reis (2013), Gopinath, Kalemli-Ozcan, Karabarbounis and Villegas-Sanchez (2017), and Asriyan, Martin, Vanasco and Van der Ghote (2020) for example.



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## 9 Appendix

### 9.1 Appendix A

In the main text, we assume that output is proportional to plant productivity. More generally suppose that gross output  $\hat{y}$  depends upon plant productivity  $\hat{z}$  and unskilled labor  $\hat{h}$  as

$$\hat{y} = \hat{a}\hat{z}^{\alpha_1}\hat{h}^{\alpha_2}, \text{ where } \alpha_1 + \alpha_2 \leq 1.$$

Suppose there is a competitive labor market for unskilled workers at wage rate  $\hat{w}$ . Then we can define the gross profit of plant owner as

$$\begin{aligned} y &= \underset{\hat{h}}{Max} \left( \hat{a}\hat{z}^{\alpha_1}\hat{h}^{\alpha_2} - \hat{w}\hat{h} \right) \\ &= az \end{aligned} \tag{31}$$

where

$$\begin{aligned} z &= \hat{z}^{\frac{\alpha_1}{1-\alpha_2}}, \\ a &= (1 - \alpha_2) \left( \frac{\alpha_2}{\hat{w}} \right)^{\frac{\alpha_2}{1-\alpha_2}} \hat{a}. \end{aligned}$$

If supply of unskilled labor is perfectly elastic, we can treat  $a$  as exogenous - this is the case of our model. (Otherwise, we need to take into account the general equilibrium effect on  $a$  through  $\hat{w}$ .)

If plant productivity depends upon initial plant productivity and human capital of engineer  $h$  as

$$\hat{z}' = \hat{z}^\theta h^{\hat{\eta}}, \text{ where } \theta + \hat{\eta} \leq 1.$$

we can rewrite this as

$$z' = z^\theta h^\eta, \text{ where } \eta = \frac{\alpha_1}{1 - \alpha_2} \hat{\eta}. \tag{32}$$

Thus we obtain the formulation in the text as (31, 32).

## 9.2 Appendix B

### 9.2.1 Individual Choice

An individual agent takes wage, plant price and interest rate  $\{w, b, R\}$  as given. An engineer chooses consumption, gross investment on tool and financial assets  $(c, h', d')$  as a function of the net worth  $n$  to maximize

$$V^E(n; w, b, R) = \underset{c, h', d'}{Max} \left\{ \ln c + \beta \left[ \pi^E V^E(n'; w, b, R) + (1 - \pi^E) V^S(n'; w, b, R) \right] \right\} \quad (33)$$

subject to the budget constraint

$$c + (x - b) h' + \frac{d'}{R} = n, \text{ and } n' = [w + \lambda(x - b)] h' + d'.$$

Define the leveraged rate of return on investment as

$$R^E = \frac{w + \lambda(x - b)}{x - b}.$$

The first order conditions of the engineer's optimization problem are

$$\begin{aligned} \frac{1}{c} &\geq R^E \frac{\beta}{c'}, \text{ where } = \text{ holds if } h' > 0, \\ \frac{1}{c} &\geq R \frac{\beta}{c'}, \text{ where } = \text{ holds if } d' > 0. \end{aligned}$$

Thus if  $R^E > R$ , we have  $d' = 0$ , (10a, 10b) and

$$n' = R^E \beta n. \quad (34)$$

A saver chooses consumption and financial assets  $(c, d')$  as a function of the net worth  $n$  to maximize

$$V^S(n; w, b, R) = \underset{c, d'}{Max} \left\{ \ln c + \beta \left[ \pi^S V^E(n'; w, b, R) + (1 - \pi^S) V^S(n'; w, b, R) \right] \right\} \quad (35)$$

subject to the budget constraint

$$c + \frac{d'}{R} = n, \text{ and } n' = d'.$$

Using the first order condition

$$\frac{1}{c} = R \frac{\beta}{c'},$$

we get (11a, 11b) and

$$n' = R\beta n. \quad (36)$$

From these, we conjecture that the value functions of the engineer and the saver are given by

$$V^E(n; w, b, R) = \nu^E(w, b, R) + \frac{1}{1-\beta} \ln n, \quad (37a)$$

$$V^S(n; w, b, R) = \nu^S(w, b, R) + \frac{1}{1-\beta} \ln n. \quad (37b)$$

From (10b, 34, 11b, 36), the conjecture is verified if and only if

$$\nu^E(w, b, R) = \beta\pi^E\nu^E(w, b, R) + \beta(1-\pi^E)\nu^S(w, b, R) + \frac{\beta}{1-\beta} \ln R^E(w, b, R) + \ln(1-\beta),$$

$$\nu^S(w, b, R) = \beta\pi^S\nu^E(w, b, R) + \beta(1-\pi^S)\nu^S(w, b, R) + \frac{\beta}{1-\beta} \ln R + \ln(1-\beta),$$

when there is no change of  $(w, b, R)$  in the future. Then we get

$$\nu^E(w, b, R) = \beta \frac{(1-\beta + \beta\pi^S) \ln(R^E(w, b, R)) + \beta(1-\pi^E) \ln R}{(1-\beta)^2(1 + \beta\pi^S - \beta\pi^E)} + \frac{\ln(1-\beta)}{1-\beta}, \quad (38)$$

$$\nu^S(w, b, R) = \beta \frac{\beta\pi^S \ln(R^E(w, b, R)) + (1-\beta\pi^E) \ln R}{(1-\beta)^2(1 + \beta\pi^S - \beta\pi^E)} + \frac{\ln(1-\beta)}{1-\beta}. \quad (39)$$

The plant owner/saver's choice is given by their value function (5) in the main text. The first order condition for those who choose to continue operating the plant this period is

$$w \geq \eta z^\theta h^{\eta-1} \lambda V'(z'; w, R), \text{ where } = \text{ holds if } h > 0, \quad (40)$$

$$V'(z; w, R) = \frac{1}{R} [a + \theta z^{\theta-1} h^\eta \lambda V'(z'; w, R)]. \quad (41)$$

From these, if  $h_t, h_{t+1}, \dots > 0$ , we have

$$\begin{aligned} w &= \frac{\lambda}{R} \left[ \eta \frac{z_{t+1}}{h_t} a + \eta \frac{z_{t+1}}{h_t} \theta \frac{z_{t+2}}{z_{t+1}} \lambda V'(z_{t+2}; w, R) \right] \\ &= \frac{\lambda}{R} a \eta \frac{z_{t+1}}{h_t} + \left( \frac{\lambda}{R} \right)^2 a \eta \frac{z_{t+1}}{h_t} \theta \frac{z_{t+2}}{z_{t+1}} + \left( \frac{\lambda}{R} \right)^3 a \eta \frac{z_{t+1}}{h_t} \theta \frac{z_{t+2}}{z_{t+1}} \theta \frac{z_{t+3}}{z_{t+2}} \\ &\quad + \dots \end{aligned}$$

This is (12) in the text. Multiplying through by  $h_t$ , and simplifying, we get (13) in the text. Then we get

$$\begin{aligned}
& V(z; w, R) \\
&= \frac{1}{R}(y_t - wh_t - f) + \frac{\lambda}{R^2}(y_{t+1} - wh_{t+1} - f) + \frac{\lambda^2}{R^3}(y_{t+2} - wh_{t+2} - f) + \dots \\
&= \frac{1}{R}(y_t - f) + \frac{\lambda}{R^2}[y_{t+1}(1 - \eta) - f] + \frac{\lambda^2}{R^3}[y_{t+2}(1 - \eta - \eta\theta) - f] + \dots .
\end{aligned}$$

This implies (14) in the text.

If  $h_t, h_{t+1} > 0$ , we can use (40, 41) to derive an alternative first order condition as

$$\begin{aligned}
w &= \frac{\lambda}{R}\eta\frac{z_{t+1}}{h_t}a + \frac{\lambda}{R}w\eta\frac{z_{t+1}}{h_t}\frac{\theta^{\frac{z_{t+2}}{z_{t+1}}}}{\eta^{\frac{z_{t+2}}{h_{t+1}}}} \\
&= \frac{\lambda}{R}\eta\frac{z_{t+1}}{h_t}a + \frac{\lambda}{R}\theta\frac{h_{t+1}}{h_t}w
\end{aligned} \tag{42}$$

Note that the second term on the right hand side equals the discounted wage rate times the marginal rate of substitution between  $h_t$  and  $h_{t+1}$  to keep  $z_{t+2}$  constant. Thus equation (42) says the marginal cost of increasing  $h_t$  by one unit equals the discounted value of marginal benefit - sum of additional output through  $z_{t+1}$  and saving of wage bill keeping  $z_{t+2}$  constant.

In the case of constant-returns-to-scale maintenance technology,  $\theta + \eta = 1$ , we conjecture

$$\begin{aligned}
S^\infty(z; w, r) &= aA^\infty z - \frac{f}{R - \lambda}, \\
S^T(z; w, r) &= aA^T z - \Lambda^T f, \text{ where} \\
\Lambda^T &= \frac{1}{R} + \frac{\lambda}{R^2} + \dots + \frac{\lambda^{T-1}}{R^T} = \frac{1 - \frac{\lambda^T}{R^T}}{R - \lambda}.
\end{aligned} \tag{43}$$

For plant which continues forever, we conjecture and verify that

$$\frac{h_{t+1}}{h_t} = \frac{z_{t+1}}{z_t} = \left(\frac{h_t}{z_t}\right)^{1-\theta} = g > 1.$$

Then from (42), we get

$$w = \frac{\frac{\lambda}{R}\eta\frac{z_{t+1}}{h_t}a}{1 - \frac{\lambda}{R}\theta g} = \frac{\lambda(1 - \theta)a}{R - \lambda\theta g}g^{-\frac{\theta}{1-\theta}}. \tag{44}$$

Then from (5), we learn that the Bellman equation for continuing plant holds if and only if

$$A^\infty = \frac{1}{R - \lambda\theta g}. \quad (45)$$

For stopping plant in finite time, (40) implies that

$$w = (1 - \theta) \left( \frac{z^T}{h^T} \right)^\theta \lambda a A^{T-1}, \quad (46)$$

where  $z^T$  and  $h^T$  are the productivity and tools of plant when it closes in  $T$  periods. Then from (5), we learn that the Bellman equation for continuing plant holds if and only if

$$\begin{aligned} A^T &= \frac{1}{R} \left[ 1 + \lambda\theta a A^{T-1} \left( \frac{1 - \theta}{w} \lambda a A^{T-1} \right)^{\frac{1-\theta}{\theta}} \right] \\ &= \frac{1}{R} \left[ 1 + \lambda\theta g (R - \lambda\theta g)^{\frac{1-\theta}{\theta}} (A^{T-1})^{\frac{1}{\theta}} \right], \end{aligned} \quad (47)$$

using (44). Here  $A^1$  is given by  $A^1 = \frac{1}{R}$ .

When the maintenance technology is decreasing returns to scale  $\theta + \eta < 1$ , we conjecture that the productivity of plant that continues forever will converge to the steady state productivity

$$z = z^*.$$

Thus the amount of tools employed converges to

$$h = h^* = (z^*)^{\frac{1-\theta}{\eta}}.$$

We also conjecture that

$$\begin{aligned} S^\infty(z; w, R) &= az^* U^\infty \left( \frac{z}{z^*}; R \right) - \frac{f}{R - \lambda}, \\ S^T(z; w, R) &= az^* U^T \left( \frac{z}{z^*}; R \right) - \Lambda^T f. \end{aligned}$$

Using (42) for plant to continue forever in steady state, we get

$$w = \frac{\lambda\eta a}{R - \lambda\theta} (z^*)^{-\frac{1-\eta-\theta}{\eta}}. \quad (48)$$

Define  $\tilde{z} = \frac{z}{z^*}$ . Using the relationship  $h = \left(\frac{z'}{z^\theta}\right)^{\frac{1}{\eta}}$ , we get

$$\frac{wh}{az^*} = \frac{\lambda\eta}{R - \lambda\theta} \left(\frac{\tilde{z}'}{\tilde{z}^\theta}\right)^{\frac{1}{\eta}}.$$

Thus the guess is verified if  $U^\infty(\tilde{z})$  and  $U^T(\tilde{z})$  solve

$$U^\infty(\tilde{z}; R) = \frac{1}{R} \underset{\tilde{z}'}{Max} \left[ \tilde{z} - \frac{\lambda\eta}{R - \lambda\theta} \left(\frac{\tilde{z}'}{\tilde{z}^\theta}\right)^{\frac{1}{\eta}} + \lambda U^\infty(\tilde{z}'; R) \right], \quad (49)$$

$$U^T(\tilde{z}; R) = \frac{1}{R} \underset{\tilde{z}'}{Max} \left[ \tilde{z} - \frac{\lambda\eta}{R - \lambda\theta} \left(\frac{\tilde{z}'}{\tilde{z}^\theta}\right)^{\frac{1}{\eta}} + \lambda U^{T-1}(\tilde{z}'; R) \right], \quad (50)$$

where  $U^1(\tilde{z}; R) = \frac{1}{R}\tilde{z}$ .

### 9.2.2 Market Clearing

In order to describe the aggregate economy, let  $K_t(\tau)$  be the aggregate number of age- $\tau$  plant which continues forever at date  $t$ . Suppose some owners choose to operate new plant for  $T$  periods and then stop. Let  $L_t^{T-\tau}(\tau)$  be aggregate number of age- $\tau$  plant which stops in  $T-\tau$  periods at date  $t$ . Then we have the transition

$$\begin{aligned} K_t(\tau) &= \lambda K_{t-1}(\tau - 1) \\ L_t^{T-\tau}(\tau) &= \lambda L_{t-1}^{T-\tau+1}(\tau - 1), \text{ for } \tau = 1, 2, \dots, T - 1. \end{aligned} \quad (51)$$

We also have

$$I_t = K_{t+1}(0) + L_{t+1}^T(0) \quad (52)$$

where  $I_t$  is aggregate investment at date  $t$ .

We also know that

$$\begin{aligned} b &= S^\infty(1; w, R) = S^T(1; w, R) \text{ in M-Region} \\ b &= S^\infty(1; w, R) \text{ and } L_t^T(0) = 0 \text{ in P-Region.} \end{aligned} \quad (53)$$

Let  $z_t^{T-\tau}(\tau)$  be the productivity of age- $\tau$  plant which stops in  $T-\tau$  periods at date  $t$ . Let  $h_t^{T-\tau}(\tau)$  be the number of tools employed by one unit of age- $\tau$



plant to stop in  $T - \tau$  periods. Then the aggregate output and demand for tools (and engineers) are given by

$$Y_t = \sum_{\tau=0}^{\infty} [az_t^\infty(\tau) - f] K_t(\tau) + \sum_{\tau=0}^{T-1} [az_t^{T-\tau}(\tau) - f] L_t^{T-\tau}(\tau) \quad (54)$$

$$H_t = \sum_{\tau=0}^{\infty} h_t^\infty(\tau) K_t(\tau) + \sum_{\tau=0}^{T-1} h_t^{T-\tau}(\tau) L_t^{T-\tau}(\tau) \quad (55)$$

Aggregate domestic asset holding at the beginning of period  $t$  equals the sum of gross profit and the value of plant from the last period minus net foreign debt as

$$D_t = Y_t - wH_t - D_t^* + \sum_{\tau=1}^{\infty} V(z(\tau)) K_t(\tau) + \sum_{\tau=1}^T S^{T-\tau}(z_t^{T-\tau}(\tau)) L_t^{T-\tau}(\tau). \quad (56)$$

The goods market clearing condition is given by

$$C_t + xI_t + D_t^* - \frac{D_{t+1}^*}{R} = Y_t. \quad (57)$$

Output equals consumption, investment and net export (which equals net debt repayment to foreigners). One of the market clearing conditions for output, tools and financial asset is not independent by the Walras Law.

### 9.2.3 Pure Equilibrium with No Stopping

When no plant owner stops his plant, the total number of continuing plant equals the total number of tools,

$$\sum_{\tau=0}^{\infty} K_t(\tau) = H_t,$$

and the ratio of tools to plant remains at the initial ratio

$$h_t^\infty(\tau) = 1, \text{ for all } \tau \text{ and } t.$$

The plant productivity remains at the initial level as

$$z_t^\infty(\tau) = [z_{t-1}^\infty(\tau - 1)]^\theta [h_{t-1}^\infty(\tau - 1)]^\eta = 1, \text{ for all } \tau \text{ and } t.$$

Thus plant growth rate  $g = 1$  with constant returns to scale maintenance technology and steady state productivity  $z^* = 1$  with decreasing returns to scale maintenance technology, and

$$w = \frac{\lambda\eta a}{R - \lambda\theta} = w(R), \quad (58a)$$

$$b = \frac{a - w - f}{R - \lambda} = \frac{1}{R - \lambda} \left[ a \frac{R - \lambda(\theta + \eta)}{R - \lambda\theta} - f \right] = b(R). \quad (58b)$$

In order to show that non-stopping is optimal strategy for the plant owner, we need to check

$$b(R) > \text{Max}_T S^T(1; w(R), R) = \text{Max}_T [aU^T(1; w(R), R) - \Lambda^T f], \quad (59)$$

for any finite  $T$ , where  $U^T(1; R)$  is given by (50) with decreasing returns to scale and equals  $A^T$  with the constant returns to scale maintenance technology.

Then from (54, 56), we have

$$\begin{aligned} Y_t &= (a - f)H_t, \\ D_t &= (a - w - f)H_t + b\lambda H_t - D_t^* \end{aligned} \quad (60)$$

We also get

$$C_t = (1 - \beta)[(w + \lambda(x - b))H_t + D_t]. \quad (61)$$

From (18a, 57), we get the transition as

$$(x - b)H_{t+1} = \beta \{ \pi^E (w + \lambda b)H_t + \pi^S D_t \}, \quad (62a)$$

$$\frac{D_{t+1}^*}{R} = -(a - f)H_t + C_t + x(H_{t+1} - \lambda H_t) + D_t^*. \quad (62b)$$

$(w, b)$  is a function of  $R$  and the other parameters, and  $(D_t, C_t)$  is a function of  $(H_t, D_t^*)$  and  $R$  (through  $w$  and  $b$ ). Then, the perfect foresight equilibrium (aside from a unanticipated permanent shock on  $R$ ) is characterized recursively by  $(H_{t+1}, D_{t+1}^*)$  as function of  $(H_t, D_t^*, R)$ .

In the steady state, we can use (19) to find steady state growth rate equilibrium where

$$R^E = \frac{w(R) + \lambda[x - b(R)]}{x - b(R)}.$$

### 9.2.4 Mixed Equilibrium

For mixed equilibrium, we only describe the steady state equilibrium.

**Mixed equilibrium under constant returns to scale maintenance technology** From (44, 45), we have

$$\begin{aligned} w &= \frac{\lambda(1-\theta)a}{R-\lambda\theta g} g^{-\frac{\theta}{1-\theta}} = w(g; R) \\ b &= \frac{a}{R-\lambda\theta g} - \frac{f}{R-\lambda} = b(g; R). \end{aligned}$$

Find  $\{A^1, A^2, A^3, \dots, A^T\}$  to solve (47) with  $A^1 = \frac{1}{R}$  as a function of  $(g; R)$ . Find  $g$  to solve the indifference condition:

$$b(g; R) = \underset{\text{finite } T}{\text{Max}} [aA^T(g; R) - \Lambda^T f]. \quad (63)$$

Equilibrium stopping time is  $\arg \text{Max} [aA^T(g; R) - \Lambda^T f]$  for this equilibrium  $g$ .

Then we can find the steady state growth rate from (19) by using

$$R^E = \frac{w(g; R) + \lambda[x - b(g; R)]}{x - b(g; R)}.$$

For plant that continues forever, because  $z^\infty(0) = 1$ , we get  $z^\infty(\tau) = g^\tau$  and

$$h^\infty(\tau) = \left[ \frac{z^\infty(\tau+1)}{(z^\infty(\tau))^\theta} \right]^{\frac{1}{1-\theta}} = g^{\frac{1}{1-\theta} + \tau}.$$

For those stopping in  $T$  periods, we get from the first order condition (46)

$$\frac{h^{T-\tau}(\tau)}{z^{T-\tau}(\tau)} = \left[ \frac{(1-\theta)\lambda}{w/a} A^{T-\tau-1} \right]^{\frac{1}{\theta}} = \left( \frac{A^{T-\tau-1}}{A^\infty} \right)^{\frac{1}{\theta}} g^{\frac{1}{1-\theta}}, \quad (64)$$

for  $\tau = 0, 1, 2, \dots, T-2$ . Because  $z^T(0) = 1$ , we get  $\{h^{T-\tau}(\tau), z^{T-\tau-1}(\tau+1)\}$  which satisfies (64) and

$$z^{T-\tau-1}(\tau+1) = \left( \frac{A^{T-\tau-1}}{A^\infty} \right)^{\frac{1-\theta}{\theta}} g z^{T-\tau}(\tau),$$

for  $\tau = 0, 1, 2, \dots, T-2$ .

**Mixed equilibrium under decreasing returns to scale maintenance technology** With decreasing returns, from (48), we get

$$w = \frac{\lambda\eta a}{R - \lambda\theta} (z^*)^{-\frac{1-\theta-\eta}{\eta}} = w(z^*; R).$$

For plant to continue forever, we have from (49) as

$$\begin{aligned} U^\infty(\tilde{z}) &= \frac{1}{R} \mathop{Max}_{\tilde{z}'} \left[ \tilde{z} - \frac{\lambda\eta}{R - \lambda\theta} \left( \frac{\tilde{z}'}{\tilde{z}^\theta} \right)^{\frac{1}{\eta}} + \lambda U^\infty(\tilde{z}') \right] \\ \tilde{z}' &= \arg \mathop{Max}_{\tilde{z}'} \left[ \tilde{z} - \frac{\lambda\eta}{R - \lambda\theta} \left( \frac{\tilde{z}'}{\tilde{z}^\theta} \right)^{\frac{1}{\eta}} + \lambda U^\infty(\tilde{z}') \right] \equiv \varphi^\infty(\tilde{z}) \end{aligned}$$

Let  $\tilde{z}^\infty(\tau)$  and  $\tilde{h}^\infty(\tau)$  be productivity and the number of tools of age- $\tau$  plant which continues forever relative to the steady state. Then we have

$$\begin{aligned} \tilde{z}^\infty(\tau) &= (\varphi^\infty)^\tau (\tilde{z}^\infty(0)) = (\varphi^\infty)^\tau \left( \frac{1}{z^*} \right) \\ \tilde{h}^\infty(\tau) &= \left[ \frac{\tilde{z}^\infty(\tau+1)}{(\tilde{z}^\infty(\tau))^\theta} \right]^{\frac{1}{\eta}}. \end{aligned}$$

For plant to stop in  $T$  periods, we have from (50) as

$$\begin{aligned} U^T(\tilde{z}) &= \frac{1}{R} \mathop{Max}_{\tilde{z}'} \left[ \tilde{z} - \frac{\lambda\eta}{R - \lambda\theta} \left( \frac{\tilde{z}'}{\tilde{z}^\theta} \right)^{\frac{1}{\eta}} + \lambda U^{T-1}(\tilde{z}') \right] \\ \tilde{z}' &= \arg \mathop{Max}_{\tilde{z}'} \left[ \tilde{z} - \frac{\lambda\eta}{R - \lambda\theta} \left( \frac{\tilde{z}'}{\tilde{z}^\theta} \right)^{\frac{1}{\eta}} + \lambda U^{T-1}(\tilde{z}') \right] \equiv \varphi^T(\tilde{z}), \end{aligned}$$

where  $U^1(\tilde{z}) = \frac{1}{R}\tilde{z}$ . Let  $\tilde{z}^{T-\tau}(\tau)$  and  $\tilde{h}^{T-\tau}(\tau)$  be productivity and tools of age- $\tau$  plant which stops in  $T - \tau$  periods relative to the steady state. Then we have

$$\begin{aligned} \tilde{z}^{T-\tau}(\tau) &= \varphi^T \cdot \varphi^{T-1} \dots \varphi^{T-\tau+1} \left( \frac{1}{z^*} \right) \\ \tilde{h}^{T-\tau}(\tau) &= \left[ \frac{\tilde{z}^{T-\tau-1}(\tau+1)}{(\tilde{z}^{T-\tau}(\tau))^\theta} \right]^{\frac{1}{\eta}}. \end{aligned}$$

We then find  $z^*$  to satisfy the indifference condition

$$az^*U^\infty\left(\frac{1}{z^*}\right) - \frac{f}{R-\lambda} = \underset{\text{finite } T}{Max} \left[ az^*U^T\left(\frac{1}{z^*}\right) - \Lambda^T f \right] \quad (65a)$$

$$= b(z^*; R) \quad (65b)$$

This common value under equilibrium  $z^*$  is the engineer's borrowing capacity. Equilibrium stopping time equals  $\arg Max \left[ az^*U^T\left(\frac{1}{z^*}\right) - \Lambda^T f, \right]$ .

We can find the steady state growth rate from (19) with

$$R^E = \frac{w(z^*; R) + \lambda[x - b(z^*; R)]}{x - b(z^*; R)} = R^E(z^*; R).$$

### 9.2.5 Tool and goods market clearing in mixed equilibrium

In the steady state, we observe

$$G = \frac{H_{t+1}}{H_t} = \frac{K_{t+1}(\tau)}{K_t(\tau)} = \frac{L_{t+1}^{T-\tau}(\tau)}{L_t^{T-\tau}(\tau)}.$$

For both constant returns to scale and decreasing returns to scale maintenance technology, we have aggregate output under mixed equilibrium as (54). Using (51), we have

$$Y_t = \sum_{\tau=0}^{\infty} [az^\infty(\tau) - f] \frac{\lambda^\tau}{G^\tau} K_t(0) + \sum_{\tau=0}^{T-1} [az^{T-\tau}(\tau) - f] \frac{\lambda^\tau}{G^\tau} L_t^T(0).$$

Similarly aggregate demand for tools (55) becomes

$$H_t = \sum_{\tau=0}^{\infty} h^\infty(\tau) \frac{\lambda^\tau}{G^\tau} K_t(0) + \sum_{\tau=0}^{T-1} h^{T-\tau}(\tau) \frac{\lambda^\tau}{G^\tau} L_t^T(0). \quad (66)$$

Because  $I_t = (G - \lambda)H_t = K_{t+1}(0) + L_{t+1}^T(0)$ , dividing (66) by  $H_t$ , we get in the steady state as

$$1 = \sum_{\tau=0}^{\infty} h^\infty(\tau) \frac{\lambda^\tau}{G^{\tau+1}} (G - \lambda) i^k + \sum_{\tau=0}^{T-1} h^{T-\tau}(\tau) \frac{\lambda^\tau}{G^{\tau+1}} (G - \lambda) (1 - i^k), \quad (67)$$

where  $i^k \equiv \frac{K_{t+1}(0)}{I_t} \in (0, 1)$ . We can solve for  $i^k \in (0, 1)$  to satisfy (67). Similarly, output per tool is

$$\frac{Y_t}{H_t} = \sum_{\tau=0}^{\infty} [az^{\infty}(\tau) - f] \frac{\lambda^{\tau}}{G^{\tau+1}} (G - \lambda) i^k + \sum_{\tau=0}^{T-1} [az^{T-\tau}(\tau) - f] \frac{\lambda^{\tau}}{G^{\tau+1}} (G - \lambda) (1 - i^k) \quad (68)$$

Aggregate domestic financial asset (56) under constant returns to scale maintenance technology is given by

$$D_t = Y_t - wH_t - D_t^* + \sum_{\tau=1}^{\infty} \left( \frac{a}{R - \lambda\theta g} - \frac{f}{R - \lambda} \right) \frac{\lambda^{\tau}}{G^{\tau}} K_t(0) + \sum_{\tau=1}^{T-1} (aA^{T-\tau} z^{T-\tau}(\tau) - \Lambda^T f) \frac{\lambda^{\tau}}{G^{\tau}} L_t^T(0),$$

or

$$\frac{D_t}{H_t} = \frac{Y_t}{H_t} - w - d_t^* + \sum_{\tau=1}^{\infty} \left( \frac{a}{R - \lambda\theta g} - \frac{f}{R - \lambda} \right) \frac{\lambda^{\tau}}{G^{\tau+1}} (G - \lambda) i^k + \sum_{\tau=1}^{T-1} (aA^{T-\tau} z^{T-\tau}(\tau) - \Lambda^T f) \frac{\lambda^{\tau}}{G^{\tau+1}} (G - \lambda) (1 - i^k),$$

where  $d_t^* = D_t^*/H_t$ .

Similarly domestic financial asset per tool under decreasing returns to scale is

$$\frac{D_t}{H_t} = \frac{Y_t}{H_t} - w - d_t^* + \sum_{\tau=1}^{\infty} \left( az^* U(\tilde{z}^{\infty}(\tau)) - \frac{f}{R - \lambda} \right) \frac{\lambda^{\tau}}{G^{\tau+1}} (G - \lambda) i^k + \sum_{\tau=1}^T (az^* U(\tilde{z}^{T-\tau}(\tau)) - \Lambda^T f) \frac{\lambda^{\tau}}{G^{\tau+1}} (G - \lambda) (1 - i^k).$$

We also find

$$\frac{C_t}{H_t} = (1 - \beta) \left[ w + \lambda(x - b) + \frac{D_t}{H_t} \right].$$

From (57), we find in the steady state as

$$\frac{Y_t}{H_t} = \frac{C_t}{H_t} + G - \lambda + d^* - \frac{G}{R} d^*$$

or

$$\left( 1 - \frac{G}{R} \right) d^* = \frac{Y_t}{H_t} - \frac{C_t}{H_t} - (G - \lambda). \quad (69)$$

From this, we find the ratio of net foreign debt to tools in the steady state.

### 9.3 Proof for Proposition 2

We first derive a sufficient condition for the existence of pure non-stopping equilibrium in P-region:

$$V(1) = \frac{1}{R - \lambda} \left( a \frac{R - (\theta + \eta)\lambda}{R - \theta\lambda} - f \right) \geq \frac{a}{R} \left( 1 - \frac{\theta\lambda}{R} \right)^{\frac{\eta}{1-\theta-\eta}} \frac{1 - \theta - \eta}{1 - \theta} + \frac{a\eta}{(1 - \theta)(R - \theta\lambda)} - \frac{f}{R}, \quad (70)$$

We consider a sufficient condition of (59)

$$b(R) > \text{Max}_T S^T(1; w(R), R),$$

for the case of decreasing returns to scale maintenance technology. Consider an optimal stopping strategy in the RHS as

$$\{z^T(0) > z^{T-1}(1) > \dots > z^0(T)\} = \{z_0 > z_1 > \dots > z_T\}$$

such that  $z_0 = 1$  and  $z_T \geq \underline{z} = f/a$ . Associated with  $\{z_t\}$ , there is  $h_t = \left(\frac{z_{t+1}}{z_t^\theta}\right)^{1/\eta}$ . Let  $v(h|z)$  denote the flow payoff of owner of a plant of productivity  $z$  who hires  $h$  units of tools.

$$v(h|z) = az - wh - f.$$

Because optimal stopping strategy  $z_t > z_{t+1}$  is better than staying at  $z_t$  with  $h = z_t^{\frac{1-\theta}{\eta}}$ , we get

$$\begin{aligned} v(h_t|z_t) + \lambda V(z_{t+1}) &\geq v\left(z_t^{\frac{1-\theta}{\eta}}|z_t\right) + \lambda V(z_t), \text{ or} \\ V(z_t) - V(z_{t+1}) &\leq \frac{1}{\lambda} \left[ v(h_t|z_t) - v\left(z_t^{\frac{1-\theta}{\eta}}|z_t\right) \right]. \end{aligned} \quad (71)$$

Let  $\phi(z|z_t) \equiv v\left((z/z_t^\theta)^{\frac{1}{\eta}}|z_t\right) = az_t - w(z/z_t^\theta)^{\frac{1}{\eta}} - f$ .

$$v(h_t|z_t) - v(z_t^{\frac{1-\theta}{\eta}}|z_t) = \int_{z_{t+1}}^{z_t} -\phi'(z|z_t) dz$$

where

$$-\phi'(z|z_t) = \frac{w z^{\frac{1}{\eta}-1}}{\eta z_t^{\frac{\theta}{\eta}}}.$$

Notice that because

$$\frac{\partial}{\partial z_t} [-\phi'(z|z_t)] < 0,$$

we have

$$-\phi'(z|z_t) = \frac{w z^{\frac{1}{\eta}-1}}{\eta z_t^{\frac{\theta}{\eta}}} \leq \frac{w z^{\frac{1-\theta}{\eta}-1}}{\eta} = -\phi'(z|z), \text{ for } z_{t+1} \leq z \leq z_t.$$

Then,

$$v(h_t|z_t) - v(z_t^{\frac{1-\theta}{\eta}}|z_t) = \int_{z_{t+1}}^{z_t} -\phi'(z|z_t) dz \leq \int_{z_{t+1}}^{z_t} -\phi'(z|z) dz$$

Combining the inequality with inequality (71), we have

$$V(z_t) - V(z_{t+1}) \leq \frac{1}{\lambda} \left[ v(h_t|z_t) - v\left(z_t^{\frac{1-\theta}{\eta}}|z_t\right) \right] \leq \frac{1}{\lambda} \int_{z_{t+1}}^{z_t} \frac{w}{\eta} z^{\frac{1-\theta}{\eta}-1} dz$$

$$V(1) - V(z_T) = \sum_{t=0}^{T-1} [V(z_t) - V(z_{t+1})] \leq \frac{1}{\lambda} \int_{z_T}^1 \frac{w}{\eta} z^{\frac{1-\theta}{\eta}-1} dz$$

where we use  $z_1 = 1$  in the last inequality. Because

$$V(z_T) = \frac{1}{R}(az_T - f)$$

and

$$\frac{1}{\lambda} \int_{z_T}^1 \frac{w}{\eta} z^{\frac{1-\theta}{\eta}-1} dz = \frac{w}{\lambda(1-\theta)} \left( 1 - z_T^{\frac{1-\theta}{\eta}} \right),$$

we have

$$V(1) \leq \frac{1}{R}(az_T - f) + \frac{w}{\lambda(1-\theta)} \left( 1 - z_T^{\frac{1-\theta}{\eta}} \right) \equiv RHS(z_T), \quad (72)$$

if we are not in region  $P$ , i.e., some plant owners stop their plant.

To derive a sufficient condition for Region  $P$ , we use the fact that equilibrium wage in this region satisfies

$$\frac{w}{a} = \frac{\lambda\eta}{R - \theta\lambda}.$$



Then RHS of (72) reaches the maximum when

$$z_T = \left(1 - \frac{\theta\lambda}{R}\right)^{\frac{\eta}{1-\theta-\eta}}$$

$$RHS = \frac{a}{R} \left(1 - \frac{\theta\lambda}{R}\right)^{\frac{\eta}{1-\theta-\eta}} \frac{1-\theta-\eta}{1-\theta} + \frac{a\eta}{(1-\theta)(R-\theta\lambda)} - \frac{f}{R}.$$

A sufficient condition for the economy to be in Region  $P$  is

$$V(1) = \frac{1}{R-\lambda} \left( a \frac{R-(\theta+\eta)\lambda}{R-\theta\lambda} - f \right)$$

$$\geq \frac{a}{R} \left(1 - \frac{\theta\lambda}{R}\right)^{\frac{\eta}{1-\theta-\eta}} \frac{1-\theta-\eta}{1-\theta} + \frac{a\eta}{(1-\theta)(R-\theta\lambda)} - \frac{f}{R}.$$

This is equivalent to which gives an upper bound on  $f/a$ ,

$$\frac{f}{a} \leq \frac{R(1-\theta-\eta)}{\lambda(1-\theta)} \left[ 1 - \frac{R-\lambda}{R} \left(1 - \frac{\theta\lambda}{R}\right)^{\frac{\eta}{1-\theta-\eta}} \right] \equiv \bar{F}(f/a),$$

where  $\bar{F}(f/a)$  denotes an upper bound for  $f/a$  as a sufficient condition for the existence of pure equilibrium with no stopping.

Now we proceed to derive a lower bound on  $f/a$  such that the growth rate is an increasing function of real interest rate in state equilibrium. From (19), we learn

$$\begin{aligned} 0 &= (G - \pi^E \beta R^E) [G - (1 - \pi^S) \beta R] - \pi^S (1 - \pi^E) \beta^2 R R^E \\ &= \left[ G - \pi^E \beta \left( \lambda + \frac{w}{x-b} \right) \right] [G - (1 - \pi^S) \beta R] - \pi^S (1 - \pi^E) \beta^2 R \left( \lambda + \frac{w}{x-b} \right) \\ &\equiv \Psi \left( G; R, \frac{w}{x-b} \right). \end{aligned} \tag{73}$$

Because we assume  $\beta R < 1$ , we restrict our attention the case

$$G > (1 - \pi^S) \beta R.$$

Then we learn

$$G \geq \pi^E \beta \left( \lambda + \frac{w}{x-b} \right).$$

Then we learn

$$\frac{\partial}{\partial G} \Psi \left( G; R, \frac{w}{x-b} \right) > 0,$$

in the neighborhood of the equilibrium  $G$ . We can easily check

$$\frac{\partial}{\partial R} \Psi \left( G; R, \frac{w}{x-b} \right) < 0$$

$$\frac{\partial}{\partial \left( \frac{w}{x-b} \right)} \Psi \left( G; R, \frac{w}{x-b} \right) < 0.$$

Thus a sufficient condition for

$$\frac{dG}{dR} = - \frac{\frac{\partial}{\partial G} \Psi \left( G; R, \frac{w}{x-b} \right)}{\frac{\partial}{\partial R} \Psi \left( G; R, \frac{w}{x-b} \right) + \frac{\partial}{\partial \left( \frac{w}{x-b} \right)} \Psi \left( G; R, \frac{w}{x-b} \right) \frac{d}{dR} \left( \frac{w}{x-b} \right)} > 0$$

is

$$\begin{aligned} 0 &< \frac{d}{dR} \left( \frac{w}{x-b} \right) \\ &= \frac{w}{(x-b)^2 (R-\lambda)^2 (R-\lambda\theta)} [\lambda(1-\theta)f - (R-\lambda)^2 x - \lambda(1-\theta-\eta)a], \end{aligned}$$

or

$$\lambda(1-\theta)f > (R-\lambda)^2 x + \lambda(1-\theta-\eta)a. \quad (74)$$

If  $\pi^S = 0$ , then from (19), we have  $G = \pi^E \beta \left( \lambda + \frac{w}{x-b} \right)$ , or

$$\begin{aligned} x = F(R, G) &= \frac{a-f-w}{R-\lambda} + \frac{\beta\pi^E}{G-\beta\lambda\pi^E} w \\ &= \frac{a-f}{R-\lambda} - \frac{G-\beta R\pi^E}{(R-\lambda)(G-\beta\lambda\pi^E)} w \end{aligned}$$

Because  $F_G < 0$ ,  $dG/dR > 0$  if and only if  $F_R > 0$ . Because

$$(R-\lambda)F_R = -\frac{a-f-w}{R-\lambda} + \frac{G-\beta R\pi^E}{G-\beta\lambda\pi^E} \frac{a\eta\lambda}{(R-\theta\lambda)^2},$$

$dG/dR > 0$  iff

$$f/a > \frac{R-(\theta+\eta)\lambda}{R-\theta\lambda} - \frac{G-\beta R\pi^E}{G-\beta\lambda\pi^E} \frac{\eta\lambda(R-\lambda)}{(R-\theta\lambda)^2} \equiv \underline{F}(f/a),$$

when  $\pi^S = 0$ . For the growth enhancing effect of interest rate in Region  $P$ , we need

$$\bar{F}(f/a) - \underline{F}(f/a) > 0$$

or

$$\begin{aligned} \frac{\bar{F}(f/a) - \underline{F}(f/a)}{R - \lambda} &= \frac{R(1 - \theta - \eta) - \lambda(1 - \theta)(\theta + \eta)}{\lambda(1 - \theta)(R - \theta\lambda)} \\ &\quad - \frac{1 - \theta - \eta}{\lambda(1 - \theta)} \left(1 - \frac{\theta\lambda}{R}\right)^{\frac{\eta}{1 - \theta - \eta}} + \frac{G - \beta R\pi^E}{G - \beta\lambda\pi^E} \frac{\eta\lambda}{(R - \theta\lambda)^2} > 0 \end{aligned}$$

Suppose both  $R$  and  $\lambda$  are close to 1,

$$\begin{aligned} \frac{\bar{F}(f/a) - \underline{F}(f/a)}{R - \lambda} &\approx \frac{1 - \theta - \eta - (1 - \theta)(\theta + \eta)}{(1 - \theta)^2} - \frac{1 - \theta - \eta}{(1 - \theta)} (1 - \theta)^{\frac{\eta}{1 - \theta - \eta}} + \frac{\eta}{(1 - \theta)^2} \\ &= \frac{1 - \theta - \eta}{1 - \theta} \left[1 - (1 - \theta)^{\frac{\eta}{1 - \theta - \eta}}\right] \\ &> 0 \end{aligned}$$

This proves that for any  $f/a$ , there exists an open set of interest rate and depreciation rate both of which are close to 1 where we have the property that growth rate is an increasing function of interest rate in Region  $P$ .

To examine the effect of unanticipated fall in real interest rate on welfare in pure non-stopping region, we use (37a, 37b, 38, 39). Continue to assume  $\pi^S = 0$ . Then we have

$$\begin{aligned} \frac{dV^E}{dR} &= \frac{1}{1 - \beta} \frac{d}{dR} (\ln n^E) \\ &\quad + \frac{\beta}{(1 - \beta)(1 - \beta\pi^E)} \frac{d}{dR} \left[ \ln \left( \frac{w + \lambda(x - b)}{x - b} \right) \right] \\ &\quad + \frac{\beta^2(1 - \pi^E)}{(1 - \beta)^2(1 - \beta\pi^E)} \frac{d}{dR} \ln R \end{aligned} \tag{75}$$

From (58a, 58b), we have

$$\begin{aligned} \frac{dw}{dR} &= -\frac{w}{R - \lambda\theta}, \\ \frac{db}{dR} &= \frac{1}{R - \lambda} \left( \frac{w}{R - \lambda\theta} - b \right). \end{aligned}$$

Then we get

$$\begin{aligned}\frac{d}{dR} \ln [w + \lambda(x - b)] &= \frac{1}{w + \lambda(x - b)} \frac{1}{(R - \lambda)^2} \left( a - f - \frac{R^2 - \lambda^2 \theta}{(R - \lambda \theta)^2} \eta a \right), \\ \frac{d}{dR} \ln \left( \lambda + \frac{w}{x - b} \right) &= \frac{w}{[w + \lambda(x - b)](x - b)(R - \lambda)^2 (R - \lambda \theta)^2} \\ &\quad \cdot [\lambda \eta a - \lambda(1 - \theta)(a - f) - (R - \lambda)^2 x]\end{aligned}$$

When  $\pi^S = 0$ , then  $n^E = [w + \lambda(x - b)]h$ . Then from (75), we have

$$\begin{aligned}& (1 - \beta)(1 - \beta\pi^E)(R - \lambda)^2 (R - \lambda \theta)^2 [w + \lambda(x - b)] \frac{dV^E}{dR} / \lambda \\ &= (1 - \beta\pi^E) [(R - \lambda \theta)^2 (a - f) - (R^2 - \lambda^2 \theta) \eta a] \\ &\quad + \frac{\beta a \eta}{x - b} [\lambda \eta a - \lambda(1 - \theta)(a - f) - (R - \lambda)^2 x] \\ &\quad + \frac{\beta^2 (1 - \pi^E) (R - \lambda) (R - \lambda \theta)}{1 - \beta} \frac{1}{R} \{ (R - \lambda \theta) [(R - \lambda)x - (a - f)] + R \eta a \}.\end{aligned}$$

## 9.4 Welfare effect of policy

From (37a, 37b, 38, 39), we learn the welfare of continuing engineer, retiring engineer, new engineer and continuing saver are

$$\begin{aligned}V^{EE} &= \beta \frac{(1 - \beta + \beta\pi^S) \ln R^E + \beta(1 - \pi^E) \ln R}{(1 - \beta)^2 (1 + \beta\pi^S - \beta\pi^E)} + \frac{\ln [w + \lambda(x - b - s)]}{1 - \beta} h + \text{constant}, \\ V^{ES} &= \beta \frac{\beta\pi^S \ln R^E + (1 - \beta\pi^E) \ln R}{(1 - \beta)^2 (1 + \beta\pi^S - \beta\pi^E)} + \frac{\ln [w + \lambda(x - b - s)]}{1 - \beta} h + \text{constant}, \\ V^{SE} &= \beta \frac{(1 - \beta + \beta\pi^S) \ln R^E + \beta(1 - \pi^E) \ln R}{(1 - \beta)^2 (1 + \beta\pi^S - \beta\pi^E)} + \frac{\ln d}{1 - \beta} + \text{constant}, \\ V^{SS} &= \beta \frac{\beta\pi^S \ln R^E + (1 - \beta\pi^E) \ln R}{(1 - \beta)^2 (1 + \beta\pi^S - \beta\pi^E)} + \frac{\ln d}{1 - \beta} + \text{constant},\end{aligned}$$

where  $h$  is the number of tools and  $d$  is financial asset held from the last period. Notice that government tax-subsidy does not affect the value of plant  $b$  and thus it does not affect  $d$ . From (23, 24, 26), we get in the neighborhood of  $\tau = 0$  as

$$\frac{\partial}{\partial \tau} \ln R^E = \frac{w}{[w + \lambda(x - b)](G - \lambda)} (R^E - G).$$

$$\frac{\partial}{\partial \tau} \ln [w + \lambda(x - b - s)] = -\frac{w}{[w + \lambda(x - b)](G - \lambda)} G.$$

In the steady state, we learn that the fraction of population of engineers and savers  $(m_E, m_S)$  satisfies

$$\pi^S m_S = (1 - \pi^E) m_E,$$

where the LHS is the flow of savers to become engineers and the RHS is the flow of retiring engineers. Thus

$$m_E = \frac{\pi^S}{\pi^S + 1 - \pi^E}, \text{ and } m_S = \frac{1 - \pi^E}{\pi^S + 1 - \pi^E}.$$

We consider a welfare measure as the population weighted average of the welfare of each type of agents as

$$V = m_E [\pi^E V^{EE} + (1 - \pi^E) V^{ES}] + m_S [\pi^S V^{SE} + (1 - \pi^S) V^{SS}].$$

Using the above expressions, we learn

$$\begin{aligned} V &= \frac{\pi^S \nu^E + (1 - \pi^E) \nu^E}{\pi^S + 1 - \pi^E} + \frac{\pi^S \ln[w + \lambda(x - b)]}{\pi^S + 1 - \pi^E} + \text{constant} \\ &= \frac{\pi^S}{(\pi^S + 1 - \pi^E)(1 - \beta)^2} \{ \beta \ln R^E + (1 - \beta) \ln[w + \lambda(x - b)] \} + \text{constant}. \end{aligned}$$

Therefore the effect of tax and subsidy on the social welfare is

$$\begin{aligned} \frac{\partial V}{\partial \tau} &= \frac{\pi^S}{(\pi^S + 1 - \pi^E)(1 - \beta)^2} \frac{w}{[w + \lambda(x - b)](G - \lambda)} [\beta(R^E - G) - (1 - \beta)G] \\ &= \frac{\pi^S}{(\pi^S + 1 - \pi^E)(1 - \beta)^2} \frac{w}{[w + \lambda(x - b)](G - \lambda)} (\beta R^E - G) \\ &> 0. \end{aligned}$$

The last inequality is obtained because the growth rate of economy is the weighted average of growth rate of engineers  $\beta R^E$  and savers  $\beta R$  and  $R^E > R$  in our economy.

Individually, if  $\pi^S$  is close to zero, we learn

$$\begin{aligned}\frac{\partial V^{EE}}{\partial \tau} &> 0 \\ \frac{\partial V^{ES}}{\partial \tau} &< 0 \\ \frac{\partial V^{SE}}{\partial \tau} &> 0 \\ \frac{\partial V^{SS}}{\partial \tau} &> 0.\end{aligned}$$

For the continuing engineer, because the welfare gain from the higher rate of returns dominates the loss from the lower new worth, the welfare increases,  $\frac{\partial V^{EE}}{\partial \tau} > 0$ . For the retiring engineer, the loss from lower net worth dominates the gain from higher rate of returns when she becomes an engineer in the future, and thus the welfare decreases,  $\frac{\partial V^{ES}}{\partial \tau} < 0$ . For those who were the savers in the previous period, there is no capital loss and only gains from the higher rate of returns, and the welfare increases,  $\frac{\partial V^{SE}}{\partial \tau}, \frac{\partial V^{SS}}{\partial \tau} > 0$ .

## 9.5 Alternative Measures of Investment, Asset Value and Foreign Debt

In the baseline model, we assume that plant owners pays a fixed cost or rent building from foreign landlord for production. While this assumption simplifies presentation, the resulting measures of investment, asset value, and foreign debt, may look counterintuitive. For example, when a decline in interest rate leads to lower growth, it decreases aggregate investment, asset value. And foreign debt are typically negative.

In Final Speculative Remark, we assume instead that engineers and plant owners buy buildings from foreign builders. This appendix explains the alternative measurement in more detail.

When an agent has  $h_t$  units of tools,  $k_t$  units of plant and building and  $d_t^*$  units of foreign debt at the beginning of period, her budget constraint is

$$c_t + (x + q_t - b_t - q_t)i_t + \frac{d_{t+1}}{R_t} = w_t h_t + [a - w_t + \lambda(b_t + q_t)] k_t - d_t^*.$$

$a - w_t$  is plant owner's flow return,  $\lambda(b_t + q_t)$  is capital value of plant and building after use. Using  $h_{t+1} = \lambda h_t + i_t$  for engineer, the budget constraint

is

$$c_t + (x - b_t)h_{t+1} + \frac{d_{t+1}}{R_t} = [w_t + \lambda(x - b_t)]h_t + [a - w_t + \lambda(b_t + q_t)]k_t - d_t^*.$$

In the pure equilibrium with no stopping, the aggregate number of tools and plant are equal

$$H_t = K_t.$$

Thus the aggregate net worth of engineers and savers are

$$\begin{aligned} N_t^E &= \pi^E [w_t + \lambda(x - b_t)] K_t + \pi^S \{[a - w_t + \lambda(b_t + q_t)] K_t - D_t^*\}, \\ N_t^S &= (1 - \pi^E) [w_t + \lambda(x - b_t)] K_t + (1 - \pi^S) \{[a - w_t + \lambda(b_t + q_t)] K_t - D_t^*\}. \end{aligned}$$

The total net worth is

$$N_t = N_t^E + N_t^S = [a + \lambda(x + q_t)]K_t - D_t^* \quad (76)$$

Aggregate consumption is

$$\begin{aligned} C_t &= (1 - \beta)N_t \\ &= (1 - \beta)\{[a + \lambda(x + q_t)]K_t - D_t^*\} \end{aligned}$$

The downpayment for aggregate plant and building is financed by net worth of engineers (after consumption) as

$$(x + q_t - b_t - q_t)K_{t+1} = \beta N_t^E,$$

or

$$(x - b_t)K_{t+1} = \beta\pi^E [w_t + \lambda(x - b_t)] K_t + \beta\pi^S \{[a - w_t + \lambda(b_t + q_t)] K_t - D_t^*\} \quad (77)$$

The foreign debt evolves with current account as

$$\begin{aligned} \frac{D_{t+1}^*}{R_t} &= D_t^* + C_t + (x + q_t)(K_{t+1} - \lambda K_t) - aK_t \\ &= \beta D_t^* - \beta[a + \lambda(x + q_t)]K_t + (x + q_t)K_{t+1} \end{aligned} \quad (78)$$

The dynamics of aggregate plant and building and foreign debt is described by (77, 78).

Note that foreign debt in this setting is a lot greater than that in the main setting where entrepreneurs rent land. Denote the foreign debt in the baseline setting as  $D_t^{o*}$ . The net worth of the baseline setting is

$$N_t = N_t^E + N_t^S = (a + \lambda x - f)K_t - D_t^{o*} \quad (79)$$

The net foreign debt of the alternative setting is given by (76). Without unexpected shock to interest rate, net worth is the same in the two settings. This implies that

$$D_t^* = (f + \lambda q_t) K_t + D_t^{o*}.$$

Although buying building or renting building does not affect investment given the initial net worth of the economy,  $N_t^E$  and  $N_t^S$ , it may affect how net worth responds to an unexpected shock to the interest rate. When entrepreneurs purchase building, their current building holdings are purchased at past prices which depend on past interest rates. When foreign debt is not indexed to interest rate changes, an unexpected decrease in interest rate would then increase much more the net worth of the economy when plant owners purchase building, as we observe from equations (79, 76).

## 9.6 Calibration strategy

We choose the following parameter values,  $\theta$ ,  $\eta$ ,  $\lambda$ ,  $\beta$ ,  $\pi^E$  and  $\pi^S$ . We normalize the productivity of plant productivity  $a$  to be 1.

We solve for  $f$  such that the economy is at boundary between Region  $P$  and Region  $M$  at  $R = 1.015$ . We design an algorithm to solve for the infimum of the set of  $f$ , which plant owner stops in finite number of periods.

Suppose that the plant owner stops in  $T$  period at a particular value of  $f$ . Then,  $S^t(1; f, w, R)$  as a function of  $t$  reaches its peak at  $T$ . Define a sequence of  $f_t$  such that at  $f = f_t$ , for  $z^* = 1$ :

$$S^{t+1}(1; f_t, w, R) = S^t(1; f_t, w, R).$$

Intuitively,  $f_t$  tracks the movement in the peak as we vary  $f$ . If  $f = f_t$ , the peak is either  $t$  or  $t + 1$ . As  $t$  goes to infinity, the peak shifts to infinity. Because

$$S^{t+1}(1; a, w, r) = U^{t+1}(1; R) - \left( \frac{1}{R} + \frac{\lambda}{R^2} + \dots + \frac{\lambda^t}{R^{t+1}} \right) f$$



and

$$S^t(1; a, w, r) = U^t(1; R) - \left( \frac{1}{R} + \frac{\lambda}{R^2} + \dots + \frac{\lambda^{t-1}}{R^t} \right) f,$$

we have

$$f_t = \frac{R^{t+1}}{\lambda^t} [U^{t+1}(1; R) - U^t(1; R)].$$

The calibrated value of  $f$  is equal to  $\inf_{t=1,2,\dots} f_t$ , which we approximate by  $\min_{t=1,2,\dots,T} f_t$  with  $T$  large enough. For any value of  $f$  strictly above  $\inf_{t=1,2,\dots} a_t$ , there must exist a finite optimal stopping time. For any value of  $f$  strictly below  $\inf_{t=1,2,\dots} f_t$ , there cannot exist a finite stopping time.

After we calibrate the value of  $f$ , we solve for  $x$  to target a growth rate of 0.5% at gross interest rate  $R = 1.015$ .

$$x = \frac{a - f - w}{R - \lambda} + \frac{\beta \Pi}{G - \beta \lambda \Pi} w$$

where  $w = \frac{\lambda \eta}{R - \theta \lambda} a$  and

$$\Pi = \pi^E + \pi^S \frac{\beta R(1 - \pi^E)}{G - \beta R(1 - \pi^S)}.$$